

**EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE
RFP AWARD SUMMARY**

RFP TITLE: Classroom Curriculum, Supplies, Equipment and Related
(Supplement)- ESC Region 19 Allied States Cooperative

RFP NUMBER: 20-7373

RFP OPENING DATE: May 5, 2020

CONTRACT TERM: Date of award until June 30, 2021 with 4 annual extension
options.
(Extended by Region 19 until June 30, 2022)
(Extended by Region 19 until June 30, 2023)
(Extended by Region 19 until June 30, 2024)

FUNDING SOURCE: Various

RFP's ISSUED: 634

RESPONSES: 113

ADVERTISEMENT DATES: El Paso Times – March 30, 2020 & April 6, 2020

RECOMMENDED FOR AWARD: Achieve3000, Inc.
ACP Direct (Affordable Computer Products, Inc.)
Applied Educational Systems, Inc.
Aquila Educational Resources, LLC
~~Aztec Software Associates, Inc~~ Aztec Software, LLC *updated
8/4/2020
Ballard & Tighe, Publishers (Educational IDEAS, Inc)
Bedford, Freeman & Worth Publishing Group, LLC (Macmillan
Holdings LLC)
Beyond Play LLC (Beyond Play)
Big Books, By George! (Big Books, by George, LTD.)
Blick Art Materials (Blick Art Materials LLC)
Bound to Stay Bound Books, Inc.
~~Business Environments (New Mexico Office Furniture, Inc.)~~
Atmosphere Commercial Interiors LLC *updated as of 07/07/2020,
01/27/2023
Cambridge Educational Services Inc.
Cambridge University Press (The Chancellor, Masters, and Scholars
of the University of Cambridge)
Capstone (Coughlan Companies LLC)
Carolina Biological Supply Company
Cengage Learning, Inc.
Character Development and Leadership LLC
Cheers, Etc., Inc. (Cheers, Etc. 1, Inc.)
Dinah-Might Adventures, LP
DreamBox Learning, Inc.
DrumFIT USA Corporation
DynaStudy, Inc.
~~Education Galaxy LLC~~ *updated 6/8/22
Educational Products Inc.
Edusmart (Learn-Ed LLC dba Edusmart)
Eduspark, Inc.
EEP-EPS Holdings, LLC dba EPS Operations, LLC *added 6/13/23
El Paso Office Products (El Paso Office Products, LLC.)
Empowering Writers, LLC
Escape Rooms Teaching Classrooms (Get Out Escape Room
Entertainment)

ESL INTERNATIONAL, LLC (Barron E. White) (HUB)
 eSpecial Needs (Carrie A. Kouri)
 Gumdrop Books (Central Programs Inc.)
 Hatch, Inc *removed as of 1/24/22
 Health & Safety Institute (HSI Holding Company, Inc.)
 Hiperware Labs Inc
 Hudl (Agile Sports Technologies, Inc.)
 Indigo Education Company (Watershed Inc)
 Indoff, Inc.
 Istation (Imagination Station, Inc.)
 Junior Library Guild (MT Library Services Inc.)
 KAPCO (Kent Adhesive Products Company)
 Kaplan Early Learning Company
~~Lakeshore Learning Materials (Lakeshore Equipment Company)~~
 Lakeshore Learning Materials LLC (Lakeshore Parent, LLC) *updated
 10/1/2021
 Learn Lounge (314 Easy Math, LLC)
 Learning Zone (Kimco Educational Products Inc)
 Lectorum Publications, Inc.
 Mastery Education (Peoples Education Inc.)
 Math the Whitlow Way (Faye Whitlow)
 Mathematics and Problem Solving LLC (Walch Education / Walch
 Printing)
 MathWarm-Ups.com (Baker & Petsche Publishing LLC)
 MindPlay, Inc. (Methods & Solutions)
 Mindsets Learning
 Mitinet, Inc.
 National Educational Systems
 National School Products (John C Nowell)
 National Science Teachers Association-NSTA
 Nearpod Inc.
 Newmark Learning LLC
 Newsela, Inc.
 NWEA Proposals
 Open Up Resources
 Pala Supply Company, Inc
 Pencil Cup Office Products, Inc
 Renaissance Learning, Inc.
 Reynolds Manufacturing Corporation
 Richard C. Owen Publishers, Inc.
 Risas y Sonrisas Spanish for Kids
 Rol-N Enterprise, Inc. *updated 8/10/2020
 S&S Worldwide
 Saddleback Educational, Inc.
 Scholastic Inc.
 Scholastic Library Publishing, Inc.
 School Outfitters
 School Specialty Inc. School Specialty LLC *updated 5/3/22, 6/13/23
 Seidlitz Education
 Sirius Education Solutions (Sirius Education Solutions LLC)
 Smart Apple Media (Thomas J. Peterson LLC)
 Speed Stacks Inc
 Studies Weekly, Inc.
 Supporting Science, Inc.

Sweet Pipes (BRBM Publishing LLC)
 Teachers Discovery Inc (American Eagle Inc.)
 Teaching Strategies, LLC (UTJ Holdco, Inc.)
 Textbook Warehouse (Textbook Warehouse, LLC)
 The Graide Network, Inc.
 The Master Teacher
 The School Planner Company (Mimeo.com Inc)
 Think Big Learning
 TinkRWorks, LLC
 Vernier Software & Technology LLC
 Vista Higher Learning, Inc.
 Waterford Research Institute (Waterford Institute)
 White Rock Cybersecurity (White Rock Security Group, LLC)
~~William H. Sadlier, Inc.~~ *updated 06/23/2020
 Wood Etc. Co. (Anna Walther)
Youthlight, Inc
TOTAL (estimated) \$3,000,000.00/year

EXPLANATIONS:

Award of this contract will enable ESC Region 19 - Allied States Cooperative (ASC) to establish a contract with vendor(s) for Classroom Curriculum, Supplies, Equipment and Related (Supplement)- ESC Region 19 Allied States Cooperative for those procurements that must comply with the new federal EDGAR requirement when federal funds are being utilized. Evaluation and award recommendation were based on 70% pricing and services/qualifications and 30% references. Adventures in Learning/AIL Products, Barnes & Noble Booksellers, Inc., Be Glad LLC, Benchmark Education Company LLC, Boost Human LLC, Dallas Ecological Foundation, Discount School Supply (Earlychildhood LLC), Encore Data Products Inc., Hameray Publishing Group, Inc., KAMICO Instructional Media, Inc., Lowman Consulting LLC (Alan Lowman), Perma-Bound Books. (Hertzberg-New Method, Inc.), and The Markerboard People were all previously awarded on other contracts for the same goods and for that reason were not evaluated for this solicitation. Metro Signs, Partners in Education Fundraising, ~~ROI-N Enterprise Inc.~~, and Troxell Communications Inc. did not meet the scope of work for this solicitation and for that reason were not evaluated. Business Environments (New Mexico Office Furniture, Inc.) should have been considered for award and was incorrectly eliminated; award summary has been amended accordingly. The awarded vendors' pricing and information can be found on the Award Detail spreadsheet.

SPECIFICATIONS, PREPARATION AND EVALUATION PROVIDED BY:

Rebecca Hernandez – ESC Region 19

Andrea Amiri – ESC Region 19

Renae Lawrence - ESC Region 19

Special Conditions

1. This solicitation is not for a specific quantity or specific location. By earning a contract, vendors will be able to provide future products to any ASC members.
2. This solicitation will replace solicitation 15-7116. Vendors awarded on solicitation 15-7116 must respond to this solicitation to remain awarded.

3. This solicitation is a supplemental solicitation to 18-7283 and 19-7335. Vendors awarded on any of the solicitations mentioned above do not need to respond to this solicitation as they are already awarded.
4. This solicitation is for product only. This solicitation will cover any item utilized in a classroom including but not limited to curriculum, books, supplies, equipment, furniture, hardware, software and media. Routine office supplies are not offered under this solicitation.
5. Price information must be uploaded into the electronic bidding system. If pricing is available on a website, vendor must upload information regarding where to locate pricing. Failure to provide pricing information may result in disqualification.
6. If multiple discounts are offered, please provide the minimum discount offered for all catalogs or items. Ranges are not allowed in the system.

Approved By: _____

**Dr. Armando Aguirre
Dr. Armando Aguirre
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Dr. Armando Aguirre**

Date: _____

**June 10, 2020
March 25, 2021
March 21, 2022
April 5, 2023**