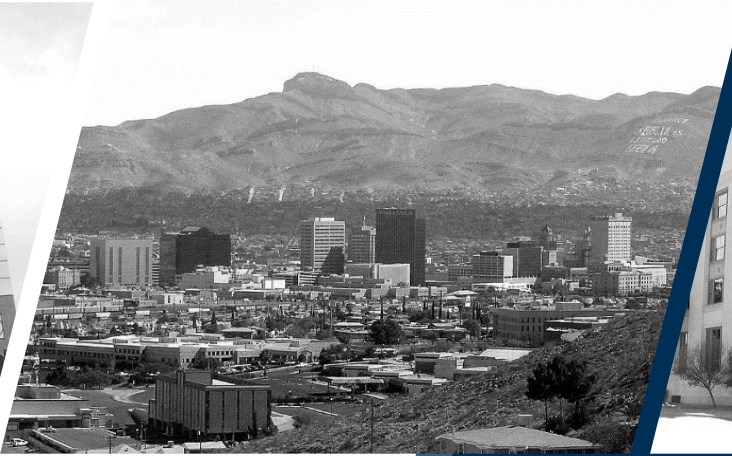




El Paso County, Texas

Capital Project Financing
December 12th, 2022

STIFEL | Public Finance

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Project and Capital Improvement Finance – Preserving County Capacity

▪ The El Paso County debt portfolio is designed to continuously provide project capacity and flexibility for the financing of capital projects

- By using debt, the County can complete a capital project today with a repayment schedule that spreads the cost of that project over its useful life
- Debt financing also allows for the payment of a project over time by all of the people who benefit from the projects, a *pay-as-you-use approach*
- A large reduction in debt service in 2023 and 2024 were structured to allow for additional County projects without an increase to the tax rate
- The County's I&S tax rate and associated project and financing capacity will reduce by approximately 27%, or \$8 million per year in the coming year. This equates to roughly \$110 million in capital financing this year.
- Sales Tax revenues are expected to additionally reduce debt service in FY 2024 by approximately \$1.5 million
- 2012 was the last year a project in excess of \$25 million was financed through the County's debt program
- In the next three to five years, approximately \$210 million is available without increasing the tax rate

▪ SB2 limited the County's M&O tax levy to a maximum annual growth rate of 3.5%

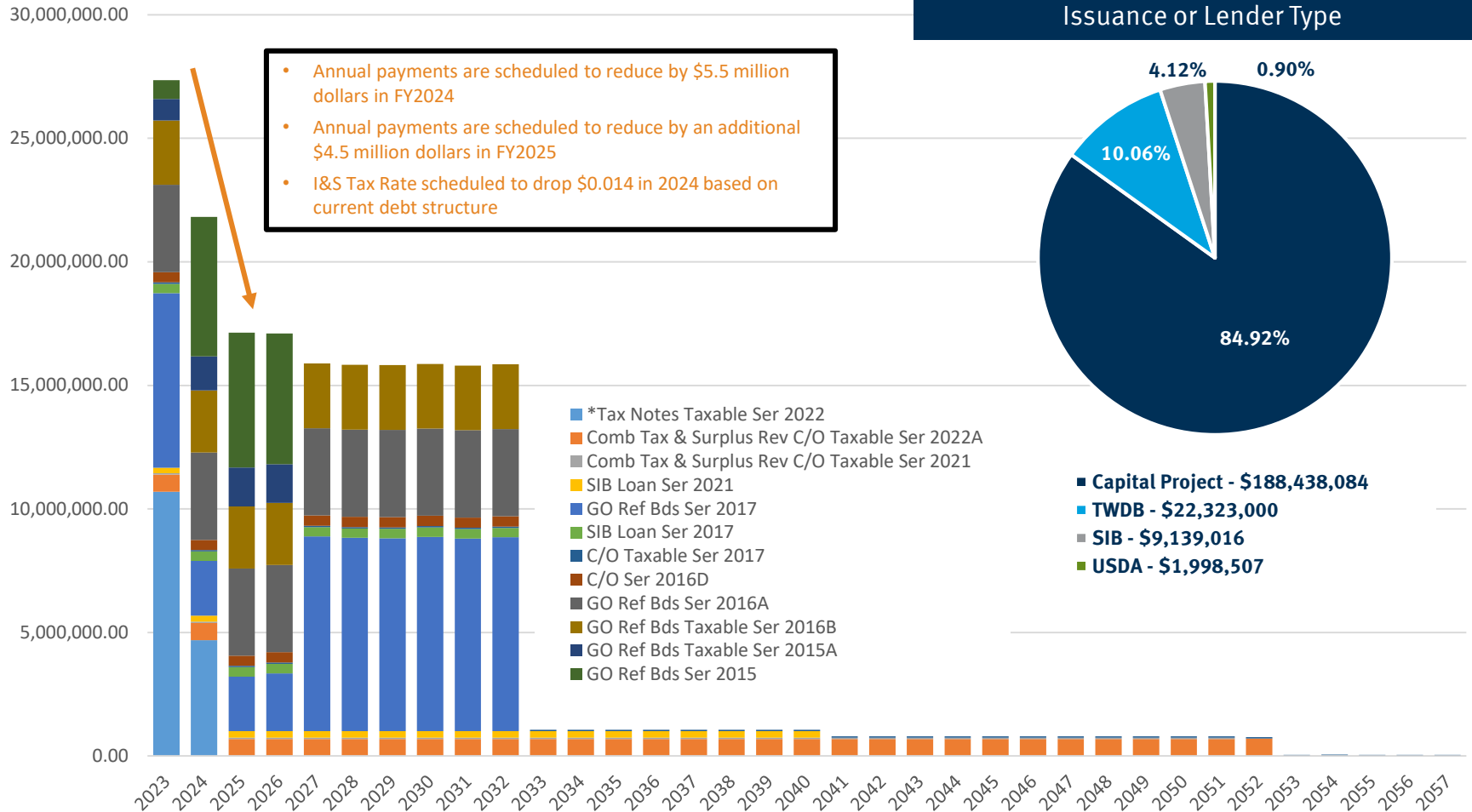
- Previously, Texas counties could increase budgets and the M&O tax by 8% above its no-new-revenue tax rate without potentially triggering a petition. SB 2 lowered the voter-approval rate, to 3.5%
- The projected M&O loss of revenues as a result of SB2 when applied to the County's past budget years range in amounts from \$533k in 2015 to \$10.5mm in 2012
- Various types of debt obligations and use of the I&S levy are eligible and authorized by the State of Texas to allow the County fund capital maintenance and projects and help offset those M&O losses

General Obligation Tax Base

Tax Year	Assessed Value (\$mm)	Annual Growth %	M&O	I&S	Total Tax Rate	Adjusted Levy (\$mm)
2022	*\$ 54,553	11.5%	\$0.3763	\$0.0500	\$0.4263	-
2021	\$ 48,919	6.3%	\$0.4320	\$0.0382	\$0.4702	\$214*
2020	\$ 46,026	4.3%	\$ 0.4503	\$0.0387	\$0.4890	\$253
2019	\$ 44,117	4.2%	\$ 0.4446	\$0.0444	\$0.4890	\$214
2018	\$ 42,536	5.1%	\$ 0.4060	\$0.0418	\$0.4478	\$188
2017	\$ 40,302	2.4%	\$ 0.4047	\$0.0480	\$0.4527	\$180
2016	\$ 39,354	5.3%	\$ 0.4015	\$0.0512	\$0.4527	\$175
2015	\$ 37,374	1.0%	\$ 0.4018	\$0.0509	\$0.4527	\$172
2014	\$ 37,002	1.6%	\$ 0.3979	\$0.0548	\$0.4527	\$168
2013	\$ 36,419	3.8%	\$ 0.3790	\$0.0541	\$0.4331	\$159

Total Debt Service Summary

Debt Service by Series/Maturity



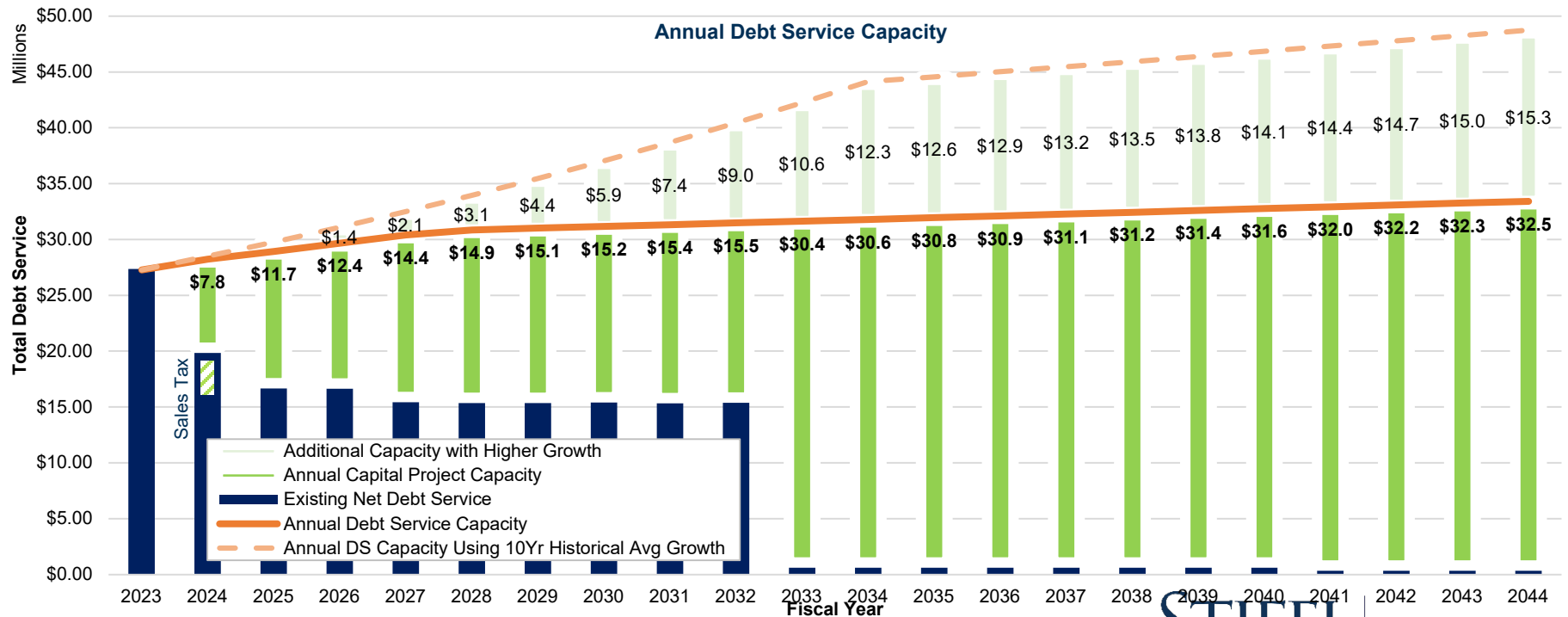
- \$5.194 million of excess sales tax revenues has been netted against debt service in 2023
- Approximately \$1.5 million of excess sales tax expected for 2024

Capital Improvement Financing - Capacity Analysis of \$0.05 I&S Rate

- Large reductions in debt service in 2024 were strategically structured to allow for additional County projects
- Substantial project capacity is obtainable while capping the annual I&S tax rate at the current level of 5 cents
- The analysis below **does not represent a tax rate increase**

Capacity Analysis Assumptions:

- The 5.0 cent I&S rate ceiling assumes a conservative 3.5% growth rate in 2023, 2.5% from 2024 to 2026, 1.5% in 2027, and 0.5% thereafter
- The 10 year historical growth rate is 4.47% which would provide a higher annual capacity (depicted with dotted orange line for 10 years, then 1%)
- \$1.5M in sales tax revenues estimated to be available for debt service in 2024

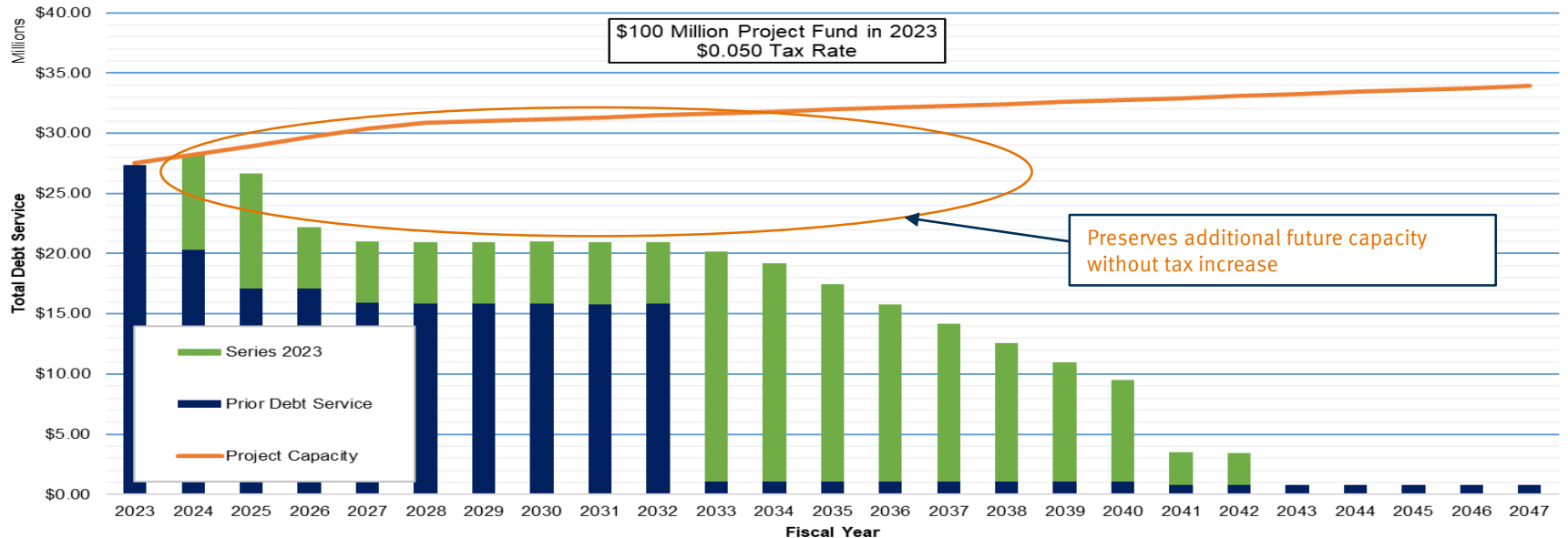


PRELIMINARY NUMBERS – SUBJECT TO CHANGE

Original Proposed Structure - \$100M Certificates of Obligation (“C/O”)

- Fits within the County’s current capacity and I&S tax rate
- Preserves future financing capacity for a \$100 million GO Bond Election in November 2024
- Longer term structure of 19 years allows for lower annual payments and flexibility to smooth out aggregate debt service.
- Closing and funding in March 2023

Capital Improvement Program	
\$100 Million Certificate of Obligation	
	Series 2023
Par Amount of Bonds	\$100,910,000
Premium / OID	0
Total Proceeds	\$100,910,000
Project Fund Deposit	\$100,000,000
Total Debt Service	\$180,597,018
Maximum Annual Debt Service	\$19,861,385
Average Annual Debt Service	\$9,505,106
Est. All-In-TIC	6.000%
Arbitrage Yield	5.790%
Final Maturity	8/15/2042

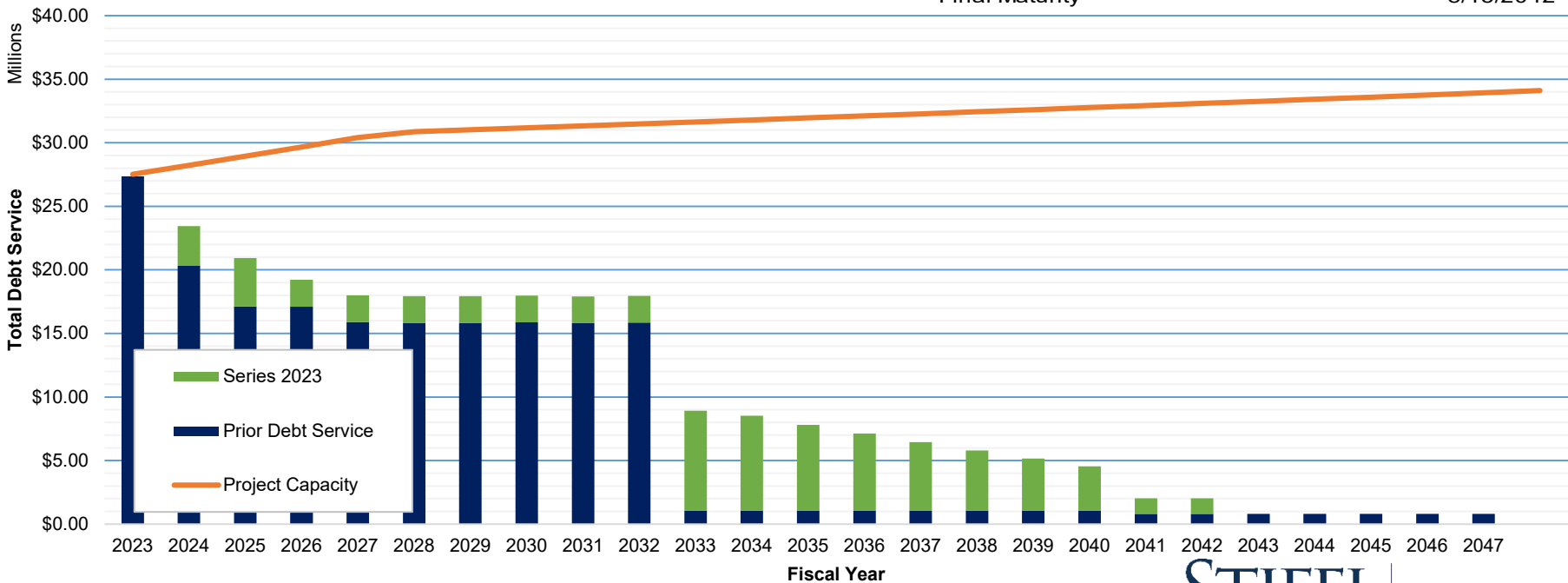


Alternative A)

\$41M C/O for Public Safety Infrastructure

- Tax-Exempt Series = \$22,600,000
- Taxable Portion = \$18,400,000
- A Notice of Intent can be issued in December and a pricing and locking of interest rates could occur in February
- 19-year final maturity fits within the 25 year maximum allowable under Texas law
- Preserves future financing capacity for an additional \$100 million of County projects at a November 2024 GO bond election

Capital Improvement Program	
\$41 Million Certificate of Obligation	
	Series 2023
Par Amount of Bonds	\$41,373,100
Premium / OID	0
Total Proceeds	\$41,373,100
Project Fund Deposit	\$41,000,000
Total Debt Service	\$69,912,233
Maximum Annual Debt Service	\$7,849,645
Average Annual Debt Service	\$3,679,591
All-In-TIC	5.540%
Arbitrage Yield	5.438%
Final Maturity	8/15/2042

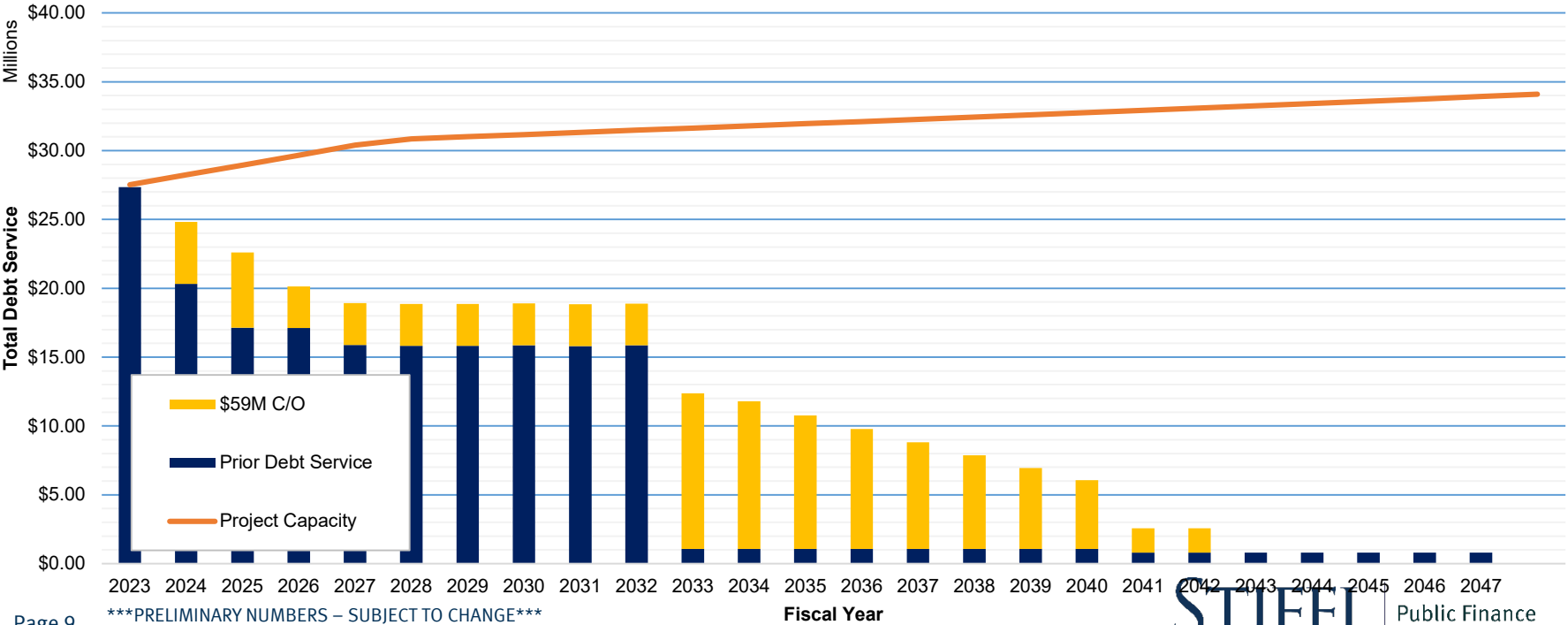


Alternative B)

\$59M C/O for Tier 1 Essential Infrastructure

- Tax-Exempt Series = \$25,500,000
- Taxable Portion = \$33,500,000
- A Notice of Intent can be issued in December and a pricing and locking of interest rates could occur in February
- 19-year final maturity fits within the 25 year maximum allowable under Texas law
- Alternatives A & B can both be issued while preserving future financing capacity for an additional \$100 million of County projects at a November 2024 GO bond election

Capital Improvement Program	
\$59 Million Certificate of Obligation	
	Series 2023
Par Amount of Bonds	\$59,536,900
Premium / OID	0
Total Proceeds	\$59,536,900
Project Fund Deposit	\$59,000,000
Total Debt Service	\$100,605,409
Maximum Annual Debt Service	\$11,295,830
Average Annual Debt Service	\$5,295,022
All-In-TIC	5.540%
Arbitrage Yield	5.438%
Final Maturity	8/15/2042



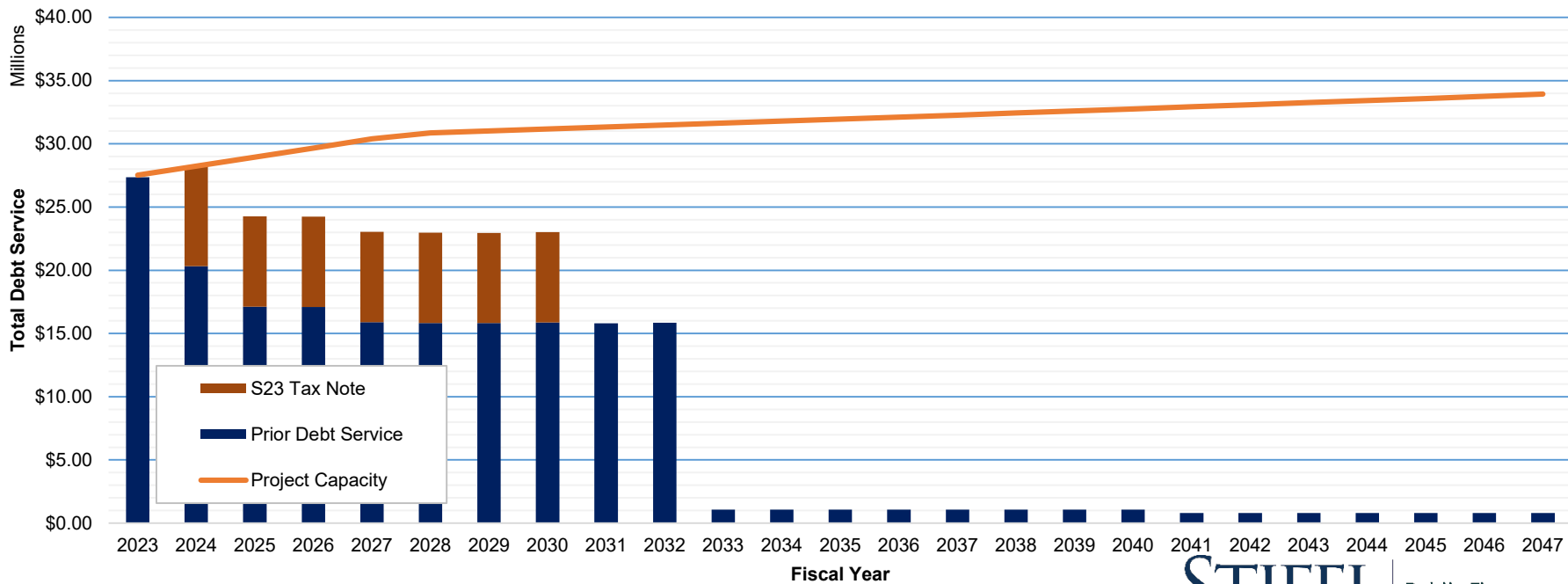
PRELIMINARY NUMBERS – SUBJECT TO CHANGE
*Assumes taxable interest rates for conservative estimation purposes

Alternative C)

\$41M Tax Note for Public Safety Infrastructure

- Tax-Exempt Series = \$22,600,000
- Taxable Portion = \$18,400,000
- Tax Notes require one approval from the Commissioners Court
- The short-term financing option is limited to a 7 year maximum final maturity which lowers interest cost
 - Lowers interest cost by \$19.2M compared to C/O option
 - Increases annual payment by \$3.1M compared to C/O option
- Alternatives B & C can both be issued while preserving future financing capacity for an additional \$100 million of County projects at a November 2024 GO bond election

Capital Improvement Program	
\$41 Million Tax Note	
	Series 2023
Par Amount of Bonds	\$41,375,000
Premium / OID	0
Total Proceeds	\$41,375,000
Project Fund Deposit	
	\$41,000,000
Total Debt Service	\$50,745,347
Maximum Annual Debt Service	\$7,918,407
Average Annual Debt Service	\$6,731,144
AI-In-TIC	4.976%
Arbitrage Yield	4.758%
Final Maturity	8/15/2030



Alternative D)

\$20M Tax Note for Tier 1 Essential Infrastructure (in 2024; Partial Portion of Projects)

- The higher annual payments for tax notes reduce the amount of projects that can be financed in the next 2 years
- The short-term financing option is limited to a 7 year maximum final maturity which lowers interest cost
- 2024 \$20M Tax Note size is based on \$41M Tax Note being issued in 2023 and not increasing the tax rate
- Alternatives C & D can both be issued while preserving future financing capacity for an additional \$100 million of County projects at a November 2024 GO bond election

Capital Improvement Program	
\$20 Million Tax Note	
	Series 2024
Par Amount of Bonds	\$20,185,000
Premium / OID	0
Total Proceeds	\$20,185,000
Project Fund Deposit	\$20,000,000
Total Debt Service	\$24,487,713
Maximum Annual Debt Service	\$4,668,301
Average Annual Debt Service	\$3,498,245
All-In-TIC	5.060%
Arbitrage Yield	4.825%
Final Maturity	8/15/2031

