

# THOMSON REUTERS WESTLAW EDGE PROPOSAL

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Prepared for the El Paso County Attorney



Attn: Lori Lopez

Submitted by:

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## EXECUTIVE SUMMARY

It's our understanding that the El Paso County Attorney's office would like to receive a proposal for Westlaw. Per the conversations we had recently you have 53 total attorneys that will need access to Westlaw. Additionally, your office is currently using Lexis for legal research but that subscription will be expiring as of the end of Sept. 2022.

As regards the content you'll need, you've informed us that you'd like to see pricing on the following Westlaw modules:

- National Primary Law
- Analytical Plus
- Litigation for Government
- Practical Law for Government

Additionally, you'd like the pricing to include a 3-year term. The Westlaw modules will be for 53 users and the Practical Law module will be for 25 users.

Westlaw Edge is the newest iteration of Westlaw and offers exclusive new features not available anywhere else. This latest Westlaw platform integrates Artificial Intelligence throughout and offers numerous efficiency features/functionality that are only available on Edge. We know you have the brochure on the Westlaw Edge features, as well as the brochures on the other modules most of our County Attorneys utilize.

We've provided below a summary of the plan you requested pricing on. Additionally, we've provided pricing for another option that excludes Practical Law. Please see below:

### **Option 1: Westlaw Edge**

- **National Primary Law(53 users)**
- **Analytical Plus(53 users)**
- **Litigation for Government(53 users)**
- **Practical Law for Government(25 users)**
- **3 year term, with 5% increase in years 2 and 3**

#### **Pricing:**

- **\$4189.00 monthly rate in year 1**

### **Option 2: Westlaw Edge**

- **National Primary Law(53 users)**
- **Analytical Plus(53 users)**
- **Litigation for Government(53 users)**
- **3 year term with 5% increase in years 2 and 3**

#### **Pricing:**

- **\$3655.50 monthly rate in year 1**

Additionally, we can offer you a 3-month free bridge which allows you to pay nothing for the first 3 months of your service. For example, if you signed up for Westlaw on September 15th, you'd get the rest of Sept. and all of Oct., Nov. and Dec. free of charge. Alternately, if you'd like to get started on Westlaw sooner, you can sign up anytime between now and Sept. 30<sup>th</sup> and still get the first 3 months free of charge. This would give you the opportunity to ramp up on Westlaw without having to pay for the service. Lastly, web-based training is included in your subscription costs and are unlimited.

Of course, we'd welcome your feedback on the configuration of these options. We want to make sure you're getting exactly what you need in your subscription which will cover all your research needs. Please let us know if you'd like us to provide pricing on any other configuration besides this one option.

We'd recommend setting up a follow up discussion to go over this pricing in more detail. Thanks again for the opportunity to provide this pricing to you and we look forward to our next discussion!

All pricing is valid for 60 days.