

EL PASO COUNTY PURCHASING REVIEW FORM

Procurement Item								
Agenda Date: 08/27/2021	Department: Information Technologies							
Item Description: <i>Approve the purchase of Technology Modernization Project-Leasing Equipment for Information Technology Department (12104949) using DIR Contract DIR-TSO-3763 and Region 19 Contract 19-7327 awarded to Spectrum Technologies of El Paso, Texas for Five (5) Annual Lease Payments of \$100,000.00</i>								
<u>Item Information</u> Specs ✓ Bid Award Contract Contract Amendment ✓ Price Bid Construction Other RFP RFI RFQ	<u>Previous PRP Action</u> <table style="width: 100%; border-collapse: collapse;"> <tr> <th style="text-align: left; width: 33%;"><u>Date</u></th> <th style="text-align: left; width: 33%;"><u>Approved for CC</u></th> <th style="text-align: left; width: 33%;"><u>Returned To Dept.</u></th> </tr> <tr style="height: 100px;"> <td></td> <td></td> <td></td> </tr> </table>		<u>Date</u>	<u>Approved for CC</u>	<u>Returned To Dept.</u>			
<u>Date</u>	<u>Approved for CC</u>	<u>Returned To Dept.</u>						

ACTION TAKEN BY PROCUREMENT REVIEW PANEL

Reviewed and Accepted (as is) for Commissioners Court Action
 Recommend Award to Vendor and accept for Commissioners Court Action
 Return to Department for further action/information/documentation (*reason specified below)
 Not Accepted/Other (*reason specified below)

Item requires contract/contract review. Dept. needs to contact County Attorney's Office for more information.

Placement on Commissioners Court Agenda By:

Department Purchasing Department

Auditor's Verification of Funds:

✓ Funds Verified No Funds

This procurement item has been reviewed by the Procurement Review Panel. Said review should not be relied upon by any person or entity other than the County of El Paso, its officers, and employees.

Panel Members

County Contract Administrator/Designee: Accept | Not Accept: _____

County Auditor/Designee **Accept** | Not Accept: Barbara Franco, 8/23/2021

County Purchasing Agent/Designee **Accept** | Not Accept: Jose Lopez, Jr. 8/26/2021

County Department Head Accept | Not Accept: _____

County Attorney Reviewer: Approved for further action: Y / N: Y/ Erich A. Morales Sept. 2, 2021

Subject Matter Expert (as needed) Accept | Not Accept: _____

Other Meeting Attendees (PLEASE PRINT NAME):

1.) _____ 2.) _____ 3.) _____
 4.) _____ 5.) _____ 6.) _____



**TECHNOLOGY MODERNIZATION PROJECT - LEASING EQUIPMENT
FOR INFORMATION TECHNOLOGY DEPARTMENT
12104949**

SPECTRUM TECHNOLOGIES El Paso, TX			
Description	Qty	5 Annual Lease Payments	Contract Number
Desktop Specification			DIR-TSO-3763
Optiplex 5080 SFF	400		
Monitor P2219H	600		
		\$ 62,112.18	
Laptop Specification and Components			DIR-TSO-3763
Latitude 5420	25		
Dell Universal Dock D6000	25		
Wireless Keyboard white	25		
Logitech S150 USB Speakers	25		
Belkin Sleeve/Cover for 14"	25		
USB Slim DVD +/- RW Drive	25		
Dell Monitor P2219H	50		
		\$ 7,145.24	
Surface Tablet Specification and Components			Region XIX 19-7327
Microsoft Surface Pro 7		Discontinued	
Microsoft Surface Pro 7+	0		
Cover	0		
Microsoft Surface Pen	0		
		\$ -	
Scanner Specification			Region XIX 19-7327
imageFORMULA DR-M260	50		
4-year CarePack (comes with 1-year)	50		
		\$ 12,818.51	
Medium Volume HP Printer Specification			
HP LaserJet Enterprise M607dn		Discontinued	
HP LaserJet Enterprise M610dn	20		Region XIX 19-7327
4-Year NBD Warranty	20		
		\$ 4,788.71	
High Volume HP Printer Specification			Region XIX 19-7327
HP LaserJet Enterprise M609dn	5		
4-Year NBD Warranty (comes with 1-year)	5		
		\$ 2,253.93	
Specialty Laptop Specifications and Components			DIR-TSO-3763
Dell Alienware Area - 51M R2	16		
Dock - Performance	16		
Monitor - Ultrasharp 38" curved	32		
		\$ 17,607.99	
Support Services			
Vendor Imaging on desktops, laptops and Microsoft tablets (Desktop image provided by EP County IT Department)			
Deployment Services for 442	442		Region XIX 19-7327
		\$ 23,154.57	
TOTAL 5 Annual Lease Payments		\$ 129,881.13	

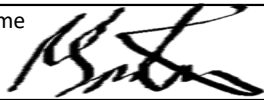
Desktop Specification	Qty	MSRP	County Price	Extended Price
Optiplex 5080 SFF	400	\$ 1,119.55	\$ 547.50	\$ 219,000.00
Dell 22 Monitor - P2219H	600	\$ 246.99	\$ 119.15	\$ 71,490.00
Dell Latitude 5420	25	\$ 1,763.79	\$ 887.78	\$ 22,194.50
Dell Universal Dock - D6000	25	\$ 247.99	\$ 120.56	\$ 3,014.00
Dell 22 Monitor - P2219H	50	\$ 246.99	\$ 119.15	\$ 5,957.50
Dell Wireless Keyboard and Mouse KM636 - White	25	\$ 49.99	\$ 29.99	\$ 749.75
Logitech S150 USB Speakers with Digital Sound	25	\$ 16.14	\$ 11.10	\$ 277.50
Belkin Sleeve/Cover for MacBook Air 13" and other 14" devices	25	\$ 19.99	\$ 15.56	\$ 389.00
Dell USB Slim DVD +/- RW Drive - DW316	25	\$ 49.99	\$ 33.32	\$ 833.00
Alienware Area 51m R2	16	\$ 3,922.69	\$ 3,290.86	\$ 52,653.76
Dell Performance Dock - WD19DCS	16	\$ 489.24	\$ 269.03	\$ 4,304.48
Dell UltraSharp 38 Curved Monitor - U3818DW	32	\$ 1,016.49	\$ 793.48	\$ 25,391.36
DIR-TSO-3763				
Subtotal				\$ 406,254.85
SpectraCARE Turnkey Deployment Services	400	\$ 352.50	\$ 245.00	\$ 98,000.00
Region XIX Contract 19-7327				\$ -
Subtotal				\$ 98,000.00
Microsoft Surface Pro 7+ Tablet	0	2200	1012.99	\$ -
Microsoft Type Cover Keyboard/Cover Case Tablet - M1725	0	175	73.99	\$ -
Microsoft Surface Pen - M1776	0	99.99	88.99	\$ -
Region XIX Contract 19-7327				
Subtotal				\$ -
Scanner Specification imageFORMULA DR-M260	50	1585	1199	\$ 59,950.00
Medium Volume HP Printer Specification: HP LaserJet Enterprise M610dn	20	1404.67	1119.8	\$ 22,396.00
High Volume HP Printer Specification: HP LaserJet Enterprise M609dn	5	3023.72	2108.25	\$ 10,541.25
Region XIX Contract 19-7327				
Subtotal				\$ 92,887.25
Quote Summary				Amount
Hardware				\$ 406,254.85
Services				\$ 98,000.00
Microsoft Surface Pro				\$ -
Scanners & Printers				\$ 92,887.25
Capital Expenditure				\$ 597,142.10
Rate Factor				\$ 0.21382
5 Annual Lease Payment				\$ 127,680.92

Spectrum Technologies

Recommendation for Award

Joel Martinez

Approver - Printed Name



8/16/2021

Approver - Signature

Date

EDUCATION SERVICE CENTER REGION 19 RFP AWARD SUMMARY

RFP TITLE: Technology Software, Services and Related - ESC Region 19 Allied States Cooperative

RFP NUMBER: 19-7327

RFP OPENING DATE: December 18, 2018

CONTRACT TERM: Date of award until January 31, 2020 with the option to extend another four (4) years annually.
(Extended by Region 19 until January 31, 2021)
(Extended by Region 19 until January 31, 2022)

FUNDING SOURCE: Various

RFP's ISSUED: 360

RESPONSES: 46

ADVERTISEMENT DATES: The El Paso Times - November 5 & 12, 2018
Washington Post - November 5 & 12, 2018

BOARD MEETING DATE: March 28, 2019

RECOMMENDED FOR AWARD: Abacus Computers Inc. (HUB)
AISYS Consulting, LLC (HUB)
Anaca Technologies (dba Xello)
BrightBytes Inc.
Currey Adkins, LP
Decision Tree Inc. (HUB)
~~Desert Communications, Inc, dba DCI Technology~~
*updated as of 02/01/2020
Digital Enterprise International, Inc
DynEd International Inc.
EdSight, Inc.
~~Education by Design, LLC dba School by Design Always Be Learning~~ *as of 7/22/19
Education Galaxy LLC
Eduthings
Electro Systems Engineers, Inc. (d.b.a. ESEI) (HUB)
Encore Data Products. Inc
EqualLevel, Inc.
Evergreen Electronics, Inc. dba Discount PC
~~Gear Roster, LLC~~ *updated as of 02/01/2020
Guardian 1 LLC
Hi-Fidelity
Jive Communications, Inc.
LD Products, Inc.
Learning List, LLC (HUB)
~~Linder Consulting LLC (HUB)~~ *updated as of 02/01/2020
Mach B Technologies Inc.
Mainline Information Systems, Inc.
MobyMax
Nepris, Inc.
NWA3D, LLC
Ontic Technologies
Pfeiffer & Son, Ltd.
~~Plan B Networks, Inc~~ *effective 3/26/21

Texas Department of
Information Resources

Search DIR...

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Home / All Contracts & Services / Contract Detail

Dell Marketing LP

Vendor ID
1742616805400
URL
[Vendor Website](#)
HUB Type
Non HUB

DIR Contract Number
DIR-TSO-3763
Contract Term End Date
1/10/2022
Contract Exp Date
1/10/2024

Contact Dell Marketing LP

Contact
[Dennis Brabandt](#)
Phone
(512) 647-6341
Fax
(512) 283-9092

Contact DIR

Contact
[Tiffanay Waller](#)
Phone
(512) 475-4962
Fax
(512) 475-4759

Contract Overview

This contract offers Dell branded computers, laptops, tablets, servers, printers, peripherals and other technology products and services through this contract. Dell offers their entire product catalog through this contract. Contracts may be used by state and local government, public education, other public entities in Texas, as well as public entities outside the state. This contract has a number of resellers, many of which are HUB vendors.

Contract Documents

- [DIR-TSO-3763 Contract PDF \(411.72KB\)](#).
- [DIR-TSO-3763 Appendix A Standard Terms and Conditions PDF \(1.01MB\)](#).
- [DIR-TSO-3763 Appendix B HUB Subcontracting Plan \(Approved 3-30-21\) PDF \(1.16MB\)](#).
- [DIR-TSO-3763 Appendix C Pricing Index \(per Amendment 1\) PDF \(113.17KB\)](#).



CUSTOM PROPOSAL

COUNTY OF EL PASO // RFP 12104949

Technology Modernization Project, Leasing Project

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Spectrum Technologies
(915) 781-2000
SpectrumIsTechnology.com



CONTENTS

PART 01: OVERVIEW

| EL PASO ECONOMY IMPACT

| MEET YOUR DEPLOYMENT TEAM

| WORKFLOW

PART 02: SCOPE OF WORK

| SCOPE OF WORK FOR PROCUREMENT AND DEPLOYMENT

| FEES & PRICING

| DETAILED EQUIPMENT SPECIFICATIONS

PART 01: OVERVIEW

Impact to El Paso Economy

Since 1903, we established our company and built our legacy through providing great customer service.
When you partner with Spectrum Technologies, you truly support El Paso:



- Employee over 90 full-time employees
- Average non-owner hourly wage rate over \$30.00/hour
- Own 4 local buildings paying taxes and using local contractors for maintenance, repairs and upgrades
- Bank and borrow locally
- Use local accounting, law, HR and financial services firms
- Give to over 25 local charities and NPO's

As products and services change with time, our standard of excellence and commitment to our customers remain as a top priority. Many enterprise organizations look to Spectrum Technologies to support their PC initiatives. Here are a few reasons why:

- Texas HUB vendor
- Employ **over 25 full-time techs and engineers** ranging from Level 1 to Level 3
- Dedicated technical project management team
- Resources to assist with asset reporting and inventory tracking
- **Local fleet** of Spectrum-owned delivery trucks
- Dedicated staging and imaging area at our **25,000 sq.ft. warehouse in east El Paso**
- 100% locally owned and operated



We are experienced.

We are local.

**We appreciate the opportunity
to provide County of El Paso with this proposal.**

Relevant Work





Team Inbox: EPCounty@SpectrumTexas.net



Sales Oversight
Jake Elliott
Sales & Issue Escalation



Account Executive
Christian Salas



Inside Sales Support
Mariah Sandoval
Quote Requests, Tracking & Ordering



Inventory Logistics
Anita Probasco
Inventory Reporting & Asset Detail



Services Oversight
John Buraczyk
Technicians & Engineering Services



Technical Project Management
Aaron Martinez
Planning & Execution



Dispatch Management
Malinda Gardea
Operations Support & SLA Management



Procurement Management
Susan Marquez
Purchasing

Relevant Certifications & Contract Vehicles



Spectrum Technologies Dell EMC Certifications:

- Dell Core Client Sales & Technical
- Dell Storage Sales & Technical
- Dell Networking Sales & Technical
- Dell Server Sales & Technical
- Dell Storage Services – SC Series – Deployment
- Dell Pro Deploy Certified
- Dell GEO Partner



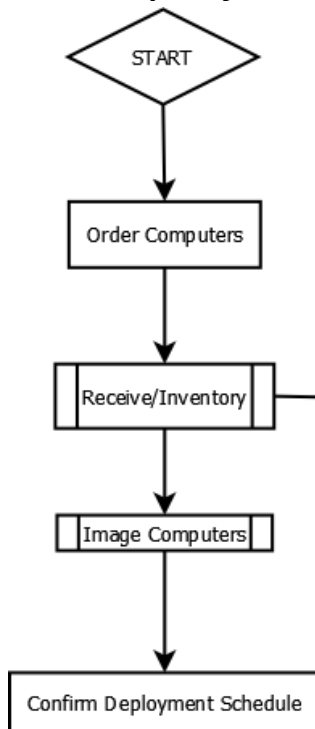
Delivery Logistics
Charles Uranga
Delivery scheduling and management



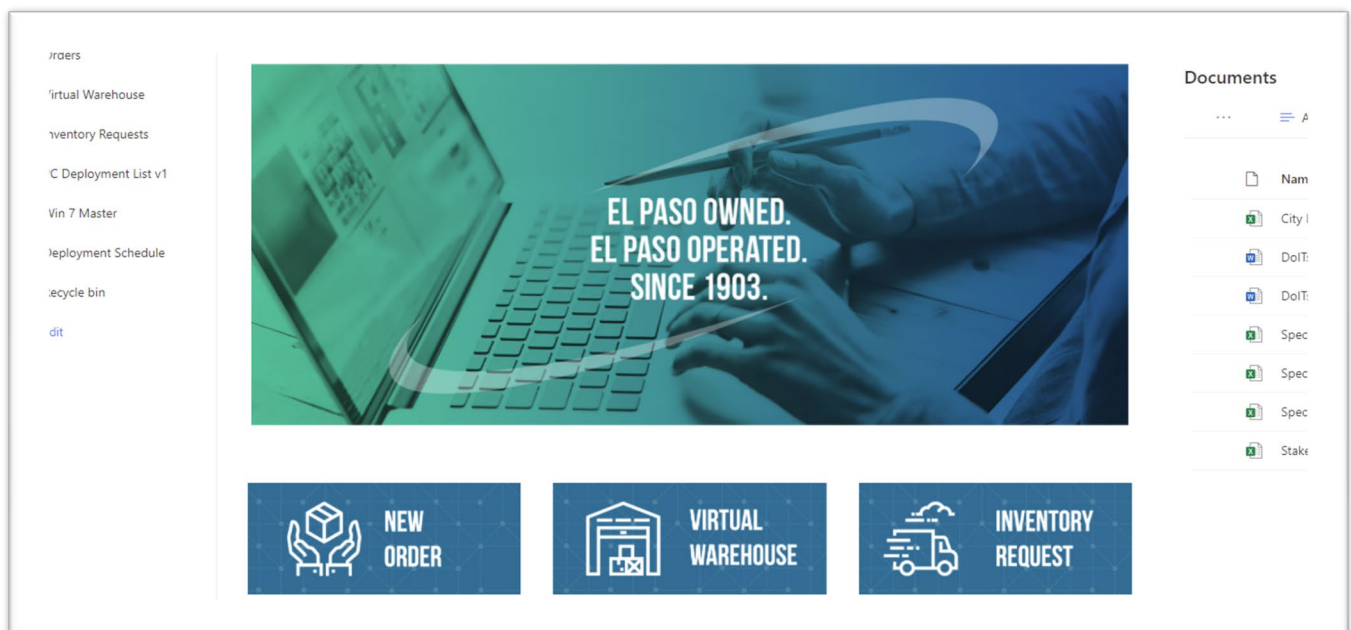
60+ Full-time Techs & Engineers

Workflow - PC Rollout

Example of workflow and online portal custom to County of El Paso



- Place new orders for equipment
- Attach necessary files like: packing slips, accounting documentation, department specific documentation
- Request inventory pull from Spectrum warehouse
- Assign delivery dates for specific equipment
- User roles and permission control
- Basic customization for County



PART 02: Scope of Work

Project Scope of Work

County of El Paso Information Technology Department (ITD) desires a partner to provide computer procurement, imaging, post-imaging tasks, and onsite deployment services for its employees. Spectrum Technologies (ST) is very well experienced in providing these types of services to its clients. To ensure success, ST conducts a brief pilot test of these services with ITD to establish and formalize the process prior to full-scale deployments.

ASSUMPTIONS

- ITD will provide a Project Manager (PM) or other key representative, which shall serve as primary interface to ST's deployment team, and who will have the authority to act on ITD's behalf for any scheduling, questions or matters of deployment.
- All computer hardware will be received at: Spectrum Technologies, 11550 Pellicano Dr., El Paso, TX 79936
- All lease documentation including delivery and acceptance form must be signed and submitted to leasing provider once Spectrum Technologies physically receives equipment from manufacturer. (Packing slips submittal and/or ITD joint inventory walk through will be made available upon request).
- All equipment to be delivered and deployed within 12 months.
- ITD will be responsible to provide ST with a computer desktop/laptop "gold image" for standardization or work with ST's imaging team to establish an acceptable image(s).
- ITD will provide specific guidance regarding any post-imaging functional tasks that should be standardized.
- Computers found to have latent defects or become defective post deployment will be subject to standard manufacturer warranty terms and conditions.
- Computer individual user profile transfers from old computer to new computer:
 - Profiles may be transferred from Windows 10 to Windows 10 computers unless a new profile is deemed to be more effective
 - Select data may be transferred from Windows 7 to Windows 10 computers
 - Select data may be transferred from Windows 10 to Windows 10 computers when multiple user profiles are involved

- Automated profile migrations will only be performed for existing Active Directory (AD) accounts and not existing AD account to a new AD account when replacing computers
- Non-standard applications may be installed by ST, but only with installers available and under the guidance of ITD:
 - ITD is responsible for all software licensing requirements
- Adequate power and network connectivity for onsite deployments is the responsibility of ITD
- ITD will be responsible for computer naming conventions
- ITD will be responsible to notify its employee/user of deployment timing. If employee/user is not available at deployment timing, additional estimate of hours may be provided at cost of ITD if ST has to return to same employee/user at a different time
- ITD will be responsible to provide adequate network domain access to ST technicians and engineers during established processes:
 - To enable requisite end-user/employee domain access
 - To ensure correct printer or scanning devices can be installed, if not performed via other mechanism (e.g., GPO)
- While onsite, ST will have full access to running concurrent migrations 2-3 PCs at a time.
- For problematic installation deployments that cannot be readily resolved by the ST engineer while onsite, ITD will provide an escalation path to transmit failure information and receive “next-step” guidance from ITD. Troubleshooting for applications and peripherals to be handled by ITD.
- ST will remove hard drives before shells are palletized. ITD will provide pallets. Hard drives will be provided to ITD in boxes.

STATEMENT OF WORK (SOW)

- ST will receive computers and inventory
- ST will unbox each computer and power on to validate unit is not defective:
 - Defective units will be processed for return and exchange by ST
- ST will image each computer with the “gold image”
- ST will conduct previously established post-imaging tasks
- ST will securely warehouse all computers on ITD’s behalf
- Once ready, ITD will submit a deployment request for deployment services via yet to be established process:
 - Desired quantity and type of computer to be deployed

- Location and user information
 - Desired timeframe for onsite deployment services to be conducted
 - Any special requests related to application deployments
- ST will go onsite to provide computer deployment services during established deployment window:
 - Unbox and install new computer to desired location
 - Migrate profile/data to new computer
 - Ensure user/employee is able to log into new computer
 - Ensure existing printing and/or scanning services are functional
 - Move or box old computer to be disposed of by ITD
 - Basic cable management
- For onsite deployment problems or issues that cannot be readily or quickly resolved, the ST engineer will first escalate the problem/issue to the ST Operations Center manager for guidance. In cases where the issue is not subsequently resolved, the ST engineer will further escalate the deployment problem/issue to ITD for guidance with a suggested path forward to either complete or reschedule the deployment.
- ST will deliver old equipment to the MDR building and then palletize equipment. ITD will provide ST with appropriate inventory sheet.
- All deployment services will be provided during normal business hours, Monday through Friday, 8a-5p.

ACCEPTANCE

ITD agrees that this document clearly and accurately defines all work to be performed by Spectrum Technologies personnel and that no other work which is not specifically listed in this document will be required. ITD also agrees that if they request or propose any deviations from the project plan as specified in this document, such request or proposal will be directed in writing to the Spectrum account oversight team.

Fees & Pricing

The following is our response to the RFP which called for a 60-month lease program. Below is an equipment list, quantities, contract code and lease pricing. The equipment proposed meets and exceeds all model specifications originally listed in RFP. Spectrum Technologies is a Texas HUB vendor and will be utilizing Texas DIR TSO 3763 and Region XIX 19 7927. The requested information regarding cooperative contracts is included on all items listed under Region XIX 19 7927.



Description	Qty	5 Annual Lease Payments	Contract Number
Desktop Specification			DIR TSO 3763
Optiplex 5080 SFF	400		
Monitor P2219H	600		
		\$ 62,112.18	
Laptop Specification and Components			DIR TSO 3763
Latitude 5420	25		
Dell Universal Dock D6000	25		
Wireless Keyboard white	25		
Logitech S150 USB Speakers	25		
Belkin Sleeve/Cover for 14"	25		
USB slim DVD +/- RW Drive	25		
Dell Monitor P2219H	50		
		\$ 7,145.24	
Surface Tablet Specification and Components			Region XIX 19-7327
Microsoft Surface Pro 7	N/A	Discontinued	
Microsoft Surface Pro 7 +	1		
Cover	1		
Microsoft Surface Pen	1		
		\$ 251.45	

Scanner Specification

imageFORMULA DR-M260	50	Region XIX
4-year CarePak (comes with 1-year)	50	19-7327

\$ 12,818.51

Medium Volume HP Printer Specification

HP LaserJet Enterprise M607dn	n/a	Discontinued	Region XIX
HP LaserJet Enterprise M610dn	20		19-7327
4-Year NBD Warranty	20		

\$ 4,788.71

High Volume HP Printer Specification

Region XIX
19-7327

HP LaserJet Enterprise M609dn	5
4-Year NBD Warranty (comes with 1-year)	5

\$ 2,253.93

Specialty Laptop Specification and Components

DIR TSO 3763

Dell Alienware Area – 51M R2	16
Dock - Performance	16
Monitor - Ultrasharp 38" curved	32

\$ 17,607.99

Support Services

Vendor Imaging on desktops, laptops and Microsoft tablets (Desktop image provided by EP County IT Department)	
Deployment Services for 442 endpoints	442

Region XIX
19-7327

\$ 23,154.57

TOTAL

5 Annual Lease Payments \$ 130,132.58

See following pages for detailed equipment specifications.



CUSTOM PROPOSAL

EP County Equipment Specifications

El Paso County // Quote # 007986

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Spectrum Technologies
(915) 781-2000
SpectrumIsTechnology.com

Christian Salas
Solutions Consultant, Information Technology
Services
csalas@spectrumtexas.net
cell: 915-731-0595



Desktop Specification		Price	Qty	Ext. Price
	OptiPlex 5080 Small Form Factor • OptiPlex 5080 SFF BTX • 10th Generation Intel Core i5-10500 (6-Core, 12MB Cache, 3.1GHz to4.5GHz, 65W) • Windows 10 Pro English, French, Spanish • No Microsoft Office License Included – 30 day Trial Offer Only • 8GB (1x8GB) DDR4 non-ECC Memory • M.2 256GB PCIe NVMe Class 35 Solid State Drive • M.2 22x30 Thermal Pad • M2X3.5 Screw for SSD/DDPE • No Additional Hard Drive • Intel Integrated Graphics, Dell OptiPlex • OptiPlex 5080 Small Form Factor with 200W up to 85% efficient PowerSupply (80Plus Bronze) • No Optical Disk Drive • CMS Software not included • No Media Card Reader • System Power Cord (Philipine/TH/US) • Chassis Intrusion Switch - SFF • No Wireless LAN Card • No Wireless Driver • No Additional Cable Requested • No PCIe add-in card • Dell KB216 Wired Keyboard English • Dell Optical Mouse - MS116 (Black) • No Cable Cover • SupportAssist • Dell(TM) Digital Delivery Cirrus Client • Dell Client System Update (Updates latest Dell Recommended BIOS,Drivers, Firmware and Apps) • Waves Maxx Audio • Dell SupportAssist OS Recovery Tool • Dell Optimizer • ENERGY STAR Qualified • EPEAT2018 Registered (Silver) • Dell Watchdog Timer • Quick Setup Guide 5080 SFF • Print on Demand Label • Trusted Platform Module (Discrete TPM Enabled) • Shipping Material for SFF (DAO) • Shipping Label for DAO,BRZ • No CompuTrace • Regulatory Label for OptiPlex 5080 SFF 200 W, DAO • No Hard Drive Bracket, Dell OptiPlex • No Intel Responsive • Desktop BTS/BTP Shipment	\$547.50	400	\$219,000.00
		MSRP: \$1,119.55		
		Discount: 51%		
		DIR-TSO-3763		

Desktop Specification continued		Price	Qty	Ext. Price
• Fixed Hardware Configuration • No Additional Add In Cards • No Additional Video Ports • Intel Standard Manageability (ISM) • No Dell Backup and Recovery software • No Optane • Speaker for Tower and SFF • No External ODD • Dell Limited Hardware Warranty Plus Service • ProSupport: 7x24 Technical Support, 5 Years • ProSupport: Next Business Day Onsite 5 Years • Thank you choosing Dell ProSupport. For tech support, visit//support.dell.com/ProSupport				
 Dell 22 Monitor - P2219H • Dell 22 Monitor - P2219H • Dell Limited Hardware Warranty • Advanced Exchange Service, 5 Years		\$119.15 MSRP: \$246.99 Discount: 51% DIR-TSO-3763	600	\$71,490.00

Laptop Specification & Components		Price	Qty	Ext. Price
 Dell Latitude 5420 • Dell Latitude 5420 BTX Base • 11th Generation Intel Core i5-1135G7 (4 Core, 8M cache, base 2.4GHz, up to 4.2GHz) • Windows 10 Pro English, French, Spanish • No Microsoft Office License Included – 30 day Trial Offer Only • I5-1135G7 Trans, Intel Iris Xe Graphics, Thunderbolt • No Out-of-Band Systems Management - No vPro • 8GB, 1x8GB, DDR4 Non-ECC • M.2 256GB PCIe NVMe Class 35 Solid State Drive • LCD back cover for Latitude 5420 WLAN/WWAN • HD Camera Bezel with Mic • 14" FHD (1920x1080) Non-Touch, Anti-Glare, 250nits • Palmrest, No Security, Thunderbolt 4 • Single Pointing Backlit US English Keyboard • Intel AX201 WLAN Driver • Intel Wi-Fi 6 AX201 2x2 .11ax 160MHz + Bluetooth 5.1 • 4 Cell 63Whr ExpressCharge™ Capable Battery • 65W Type-C Epeat Adapter • US Power Cord • Quick start guide for Win 10, Ubuntu • Fixed Hardware Configuration • SupportAssist • Dell(TM) Digital Delivery Cirrus Client • Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps) 658-BBMR 25 -Waves Maxx Audio • Dell Power Manager • Dell SupportAssist OS Recovery Tool • Dell Optimizer • Packaging BTS 65W Adapter + TGL CPU • ENERGY STAR Qualified • Latitude 5420 Bottom Door • EPEAT 2018 Registered (Gold) • Dell Limited Hardware Warranty Extended Year(s) • Thank you choosing Dell ProSupport. For tech support, visit//support.dell.com/ProSupport • Dell Limited Hardware Warranty • ProSupport: 7x24 Technical Support, 5 Years • ProSupport: Next Business Day Onsite, 1 Year • ProSupport: Next Business Day Onsite, 4 Year Extended • No Accidental Damage Selected	MSRP: \$1,763.79 Discount: 49% DIR-TSO-3763	\$887.78	25	\$22,194.50
 Dell Universal Dock - D6000 • Dell Universal Dock - D6000	MSRP: \$247.99 Discount: 53% DIR-TSO-3763	\$120.56	25	\$3,014.00

Laptop Specification & Components continued		Price	Qty	Ext. Price
 Dell 22 Monitor - P2219H - Dell 22 Monitor - P2219H - Dell Limited Hardware Warranty - Advanced Exchange Service, 5 Years		\$119.15	50	\$5,957.50
		MSRP: \$246.99 Discount: 51% DIR-TSO-3763		
 Dell Wireless Keyboard and Mouse KM636 - White Dell Wireless Keyboard and Mouse KM636 - White		\$29.99	25	\$749.75
		MSRP: \$49.99 Discount: 40% DIR-TSO-3763		
 Logitech S150 USB Speakers with Digital Sound Logitech S150 USB Speakers with Digital Sound		\$11.10	25	\$277.50
		MSRP: \$16.14 Discount: 31% DIR-TSO-3763		
 Belkin Sleeve/Cover for MacBook Air 13" and other 14" devices Belkin Sleeve/Cover for MacBook Air 13" and other 14" devices - Black		\$15.56	25	\$389.00
		MSRP: \$19.99 Discount: 22% DIR-TSO-3763		
 Dell USB Slim DVD +/- RW Drive - DW316 Dell USB Slim DVD +/- RW Drive - DW316		\$33.32	25	\$833.00
		MSRP: \$49.99 Discount: 33% DIR-TSO-3763		

Specialty Laptop Specification		Price	Qty	Ext. Price
	Alienware Area 51m R2 • Alienware Area-51m R2 • 10th Gen Intel(R) Core(TM) i9 10900 (10-Core, 20MB Cache, 2.8GHzto 5.2GHz w/Thermal Velocity Boost) • Windows 10 Pro English • No Option Included • Lunar Light • 32GB, 2x16GB, DDR4, 2933MHz • Alienware m Series per-key Alien FX RGB keyboard with numeric keypad • 17.3" FHD (1920 x 1080) 144Hz 9ms 300-nits 72% NTSC color gamut with NVIDIA-GSYNC technology • 1TB NVMe M.2 PCIe SSD • Killer(TM) Wi-Fi 6 AX1650 (2x2) 802.11ax Wireless and Bluetooth • Custom Configuration • NVIDIA(R) GeForce(R) RTX 2070 SUPER(TM) 8GB GDDR6 • US Power Cord • 90Wh Battery • 240W + 330W Adapter • Dell Limited Hardware Warranty Initial Year • ProSupport: Next Business Day Onsite, 1 Year • ProSupport: Next Business Day Onsite, 4 Year Extended • ProSupport: 7x24 Technical Support, 5 Years • Dell Limited Hardware Warranty Extended Year(s) • Thank you choosing Dell ProSupport. For tech support, visit//support.dell.com/ProSupport	\$3,290.86 MSRP: \$3,922.69 Discount: 16% DIR-TSO-3763	16	\$52,653.76
	Dell Performance Dock- WD19DCS • Dell Performance Dock – WD19DCS • Advanced Exchange Service, 5 Years • Dell Limited Hardware Warranty	\$269.03 MSRP: \$489.24 Discount: 45% DIR-TSO-3763	16	\$4,304.48
	Dell UltraSharp 38 Curved Monitor - U3818DW • Dell UltraSharp 38 Curved Monitor - U3818DW • Dell Limited Hardware Warranty • Advanced Exchange Service, 5 Years	\$793.48 MSRP: \$1,016.49 Discount: 21% DIR-TSO-3763	32	\$25,391.36
DIR-TSO-3763 				
Subtotal:				\$406,254.85

Services	Price	Qty	Ext. Price
 SpectraCARE Turnkey Deployment Services Turnkey Deployment of PCs to include setup and migration efforts* *Please see Scope of Work on page 7-9	\$245.00 MSRP: \$352.50 Discount: 30% Region XIX// page 9	442	\$108,290.00
 Region XIX Contract 19-7327			
Subtotal:			\$108,290.00

Surface Tablet Specification and Components	Price	Qty	Ext. Price
 Microsoft Surface Pro 7+ Tablet 12.3" 2736 x 1824 Touchscreen - PixelSense Display - Intel Core i5 11th Gen i5-1135G7 Quad-core (4 Core) 2.40 GHz 8 GB RAM 128 GB SSD - Windows 10 Pro - microSDXC Supported - Platinum 5 Megapixel Front Camera 15 Hour Maximum - Dock, Headphone output, SurfaceConnect, USB 3.0, USB-C	\$1,012.99 MSRP:\$2,200 Discount: 53% Region XIX// page 3	1	\$1,012.99
 Microsoft Type Cover Keyboard/Cover Case Tablet - M1725 - Black - Bump Resistant, Scratch Resistant 0.2" Height x 11.6" Width x 8.5" Depth	\$73.99 MSRP:\$175 Discount: 57% Region XIX// page 3	1	\$73.99

Surface Tablet Specification and Components		Price	Qty	Ext. Price
 Microsoft Surface Pen - M1776 • Rubber • Platinum • Sylus • Bluetooth 4.0	MSRP:\$99.99 Discount: 11% Region XIX// page 3	\$88.99	1	\$88.99
 Region XIX Contract 19-7327				
Subtotal:				\$1,175.97

Scanners & Printers		Price	Qty	Ext. Price
 Scanner Specification imageFORMULA DR-M260 • M260 Office • Document scanner • CMOS / CIS • Duplex • Legal • 600 dpi • up to 60 ppm (mono) / up to 60 ppm (color) • ADF (80 sheets) • up to 7500 scans per day • USB 3.1 Gen 1 • 4-year Care Pak (comes with 1-year)	MSRP:\$1,585 Discount: 24% Region XIX// page 2	\$1,199.00	50	\$59,950.00
 Medium Volume HP Printer Specification: HP LaserJet Enterprise M610dn • Print only • Print speed letter: Up to 55 ppm (black) • Auto duplex printing; 2 paper trays (standard); HP Sure Start • 5-Year NBD Warranty	MSRP:\$1,404.67 Discount: 20% Region XIX// page 2	\$1,119.80	20	\$22,396.00

Scanners & Printers		Price	Qty	Ext. Price
	High Volume HP Printer Specification: HP LaserJet Enterprise M609dn • Print only • Print speed letter: Up to 75 ppm (black) • Auto duplex printing; 2 paper trays (standard); Uses toner with JetIntelligence • 5-Year NBD Warranty	\$2,108.25 MSRP:\$3,023.72 Discount: 30% Region XIX// page 2	5	\$10,541.25
 Region XIX Contract 19-7327				
			Subtotal:	\$92,887.25

EP County FINAL



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Quote Information:
Quote #: 007986
Version: 1
Delivery Date: 05/20/2021
Expiration Date: 06/18/2021

Quote Summary		Amount
Hardware		\$406,254.85
Services		\$108,290.00
Microsoft Surface Pro		\$1,175.97
Scanners & Printers		\$92,887.25
Capital Expenditure		\$608,608.07
Rate Factor:		0.21382
5 Annual Lease Payment:		\$130,132.58

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

Spectrum Technologies

El Paso County

Signature: *Christian Salas*
Name: Christian Salas
Title: Solutions Consultant, Information Technology Services
Date: 05/20/2021

Signature: _____
Name: _____
Date: _____

Policy

All hardware and software items will be invoiced after being received from vendor and payment will be due upon receipt or within standard account terms as approved and based on available credit. Contracted installation services may be billed separately and due upon satisfactory completion of our services without regard to customer's use of other contractors. If applicable, please refer to the "Scope of Work" and "SpectraCare IT Support Agreement" documents for additional terms and conditions including phase-complete or milestone billing for more complex/lengthy projects.

If applicable, monthly recurring service agreements shall be effective as of the executed date and shall be for an initial term of twelve (12) months or the term of the lease (if applicable) and automatically renews for a subsequent twelve (12) month term beginning on the day immediately following the end of the term, unless either party gives the other thirty (30) days prior written notice of its intent not to renew this agreement.

For your convenience, this quotation will become an order when accepted and approved. Overdue amounts shall be subject to a monthly finance charge. In addition, customer shall reimburse all costs and expenses for attorney's fees incurred in collecting any amounts past due. The then existing recurring payment or charge may be increased by a maximum of fifteen percent on an annual basis. Additional training or professional services can be provided at our standard rates. Any additional devices or services added to the managed services program will have an incremental cost of (determined by device/service type) per month per device. The monthly pricing will be automatically updated with the addition of a device/service.

All product returns must meet Spectrum's return policy requirement in order for Spectrum to issue a return order. Spectrum only accepts the return of products within thirty days from the date that the order was received if the product is Defective or Dead on Arrival (DOA). In no event shall Spectrum Technologies be held liable for any special, incidental, indirect, or consequential damages of any kind including those resulting from loss of data, income, profit, or any other loss arising out of or in connection with the services or use thereof even if CLIENT has been advised or has knowledge of the possibility of such damages.