



Sales Quote

5/21/2021

Update to Proposal of 5/5/2021 and 5/19/2021

El Paso County Juvenile Probation Department
6400 Delta
El Paso, Texas

Attn: Mr. Joseph Madrid

Quote # PYRO21-082 Revision 3 EP County JPD Access Control System Phase II with Emergency Alert System

ESC Region 19 Contract 17-7221

Proposal is based on ESC Region 19 Contract 17-7221 Fire & Security Alarm Installation, Maintenance, Monitoring, Inspections, and Related Service – ESC Region 19 Allied States Cooperative

Subject: Install Open Options Access Control equipment based on the following components. System will be integrated into the current system. Install proper mounts based on existing architectural requirements. Install video management software programs to communicate via a network switch. Program workstations for viewing at the Administrative and User levels as required by the client. Client to provide 110-120VAC outlets for power. Server installation requires Fiber output to switch. Maintenance program: \$595.00 per month. PyroCom Systems will make adjustments to a future order if new equipment is available of equal or better value for the client or if base MSRP is different at the time of order. Elevator service company is to provide wiring for the elevator control reader. Elevator labor and cabline is not included in this quote. This system design includes eight (8) Emergency Stations, one per zone as requested by client. When a credential is presented at the reader, the system will release delayed egress maglocks in selected areas. A warning light and sounder located near the reader will be activated to alert personnel. Authorize personnel can reactivate locks by presenting a credential at the reader.

QTY	MODEL	DESCRIPTION	MSRP	Extended MSRP	Region 19 Cost	Region 19 Cost Extended	R 19 MFG MSRP or Standard Discount	Discount	MSRP Line Item
1	DNA-SC20	DNA Fusion for 2 Clients and 20 Subcontrollers	\$1,900.00	\$1,900.00	\$1,330.00	\$1,330.00	Open Options	-30%	DNA Fusion Software Section Line 30
15	RSC-2	Dual Reader Interface Sub Controller: 2 Readers, 8 Supervised Inputs, 6 Relay Outputs.	\$959.00	\$14,385.00	\$671.30	\$10,069.50	Open Options	-30%	Hardware Section Line 22
29	900P	900-multiCLASS SE Readers multiCLASS SE RP10 Contactless Smart Card Reader, BLK Mini-Mullion	\$196.00	\$5,684.00	\$137.20	\$3,978.80	Open Options	-30%	Reader Section Line 37
1	OO-AVIGILON	Avigilon Integration	\$7,350.00	\$7,350.00	\$3,895.50	\$3,895.50	Open Options	-47%	Part List Section Line 29
		Ancillary Items	Cost	st Extended	Mark Up	Mark Up Extended	Mark Up Standard	Mark Up	Region 19
32	8080-TW	Door Position Switch	\$4.36	\$139.52	\$4.80	\$153.47	Various Brands	10%	R-19 Page 17
18	DE8310528	Mag Lock Delayed Egress	\$706.75	\$12,721.50	\$777.43	\$13,993.65	Various Brands	10%	R-19 Page 17
4	8310X28	Mag Lock or Strike Equivalent	\$244.20	\$976.80	\$268.62	\$1,074.48	Various Brands	10%	R-19 Page 17
8	STI5500B	Siren/Strobe Alert 5500 or 5600	\$41.62	\$332.96	\$45.78	\$366.26	Various Brands	10%	R-19 Page 17
4	PW-PS1270	Battery Back-up	\$15.99	\$63.96	\$17.59	\$70.36	Various Brands	10%	R-19 Page 17
3	Altronix	Power Supply 6 AMP	\$221.99	\$665.97	\$244.19	\$732.57	Various Brands	10%	R-19 Page 17
15	OO-HEK	Hinge KIT	\$15.00	\$225.00	\$16.50	\$247.50	Various Brands	10%	R-19 Page 17
8	H916021A	18(4)*22(2+4*6) 1S CMP OAJ 5C Y Composite Cable 1Kft	\$560.87	\$4,486.96	\$616.96	\$4,935.66	Various Brands	10%	R-19 Page 17
3	LOT	18-6 Shielded Plenum Cable	\$325.00	\$975.00	\$357.50	\$1,072.50	Various Brands	10%	R-19 Page 17
1	LOT	Conduit, Connections, Boxes, Misc. Cable	\$2,200.00	\$2,200.00	\$2,200.00	\$2,200.00	LOT	0%	
1	LOT	Programming and Training			Included	Included			

Equipment Total: \$44,120.24
Installation, Programming and Labor: 311.50 hours @ \$65.00 per hour \$20,247.50
Total Project Cost \$64,367.74

Quote Valid for 30 days

Submitted by: Oscar Barreda, Jr.
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Approved by: See Next Page

Date: _____

ATTEST:

THE COUNTY OF EL PASO

County Clerk

County Judge Ricardo A. Samaniego

Date

Date

APPROVED AS TO CONTENT:

Roger Martinez
Chief Juvenile Probation Officer
El Paso County

Oscar Barreda, Jr.
Systems Intergrator
PyroCom Systems, Inc.

Date

Date