



Quote 228355-03

June 23, 2021

EL PASO COUNTY  
800 E OVERLAND  
EL PASO, Texas 79901



Attention: HOPETON STAPLE

Dear Mr. Staple,

We would like to thank you for your interest in our company and our products, and are pleased to quote the following for your consideration.

### **Caterpillar Model: 420 Backhoe Loader**

**STOCK NUMBER: 486814**

**SERIAL NUMBER: TBA**

**YEAR: 2021**

**HOURS: 1**

We appreciate the opportunity to extend this quote. This quote is subject to availability and is valid for 30 days, after which time we reserve the right to re-quote. If there are any questions, please do not hesitate to contact me.

Regards,

Desi Cooper  
Sales Representative  
Wagner Equipment Co.

**Caterpillar Model: 420 Backhoe Loader****STANDARD EQUIPMENT**

**BOOMS, STICKS, AND LINKAGES** - BACKHOE - - 14'4" Centre pivot backhoe - 4.3 Meters -

**ELECTRICAL** - - External Power Receptacle (12v) - - Diagnostic ports for engine and - machine Electronic Control Modules -

**OPERATOR ENVIRONMENT** - - Interior rearview mirror - - ROPS canopy, Rear Fenders - - 2-inch (50mm) retractable seat belt - - Tilt steering column - - Steering knob - - Hand and foot throttle - - Automatic Engine Speed Control - - One Touch Low Idle - - Floor mat and Coat Strap - - Lockable storage area - - Air suspension seat -

**FLUIDS** - - Antifreeze - Extended Life Coolant - -20F (-30C)

**OTHER STANDARD EQUIPMENT** - - Standard Storage Box - - Transport tie-down points - - Ground line fill fuel tank with - 42.3 gal (160L) capacity & 5 gal (19L) - diesel exhaust fluid - - Rubber impact strips on radiator - guard - - CD-ROM Parts Manual - - Safety Manual - - Operations and Maintenance Manual - - Lockable hood - - Tire Valve Stem Protection

**BOOMS, STICKS, AND LINKAGES** - - Boom and swing transport locks - - Pilot operated backhoe and - electro hydraulic stabilizer controls - - Street type stabilizer shoes - - Anti-drift hydraulics (boom, stick, - and E-stick) - - Cat Cushion Swing(tm) system -  
**LOADER** - - Single Tilt Loader - - Lift cylinder brace - - Self-leveling loader with single - lever control - - Return-to-dig - (automatic bucket positioner) - - Transmission neutralizer switch - - Bucket level indicator

**POWERTRAIN** - - Water separator - - Thermal starting aid system - - Dry type axial seal air cleaner with - integral precleaner - - Automatic dust ejection system - - Filter condition indicator - - Hydraulically boosted multi-plate - wet disk brake with dual pedals & - interlock - - Differential lock - - Torque converter - - Transmission-four speed manual shift - - Neutral safety switch - - Spin-on filters for - Fuel - Engine oil - Transmission oil - - Outboard Planetary Rear Axles - - Diesel particulate filter - - Hydrostatic power steering

**HYDRAULICS** - - Pilot hoe and mechanical loader - controls - - Load sensing, variable flow system - with 43 gpm (162 L/min) axial piston - pump - - 6 micron hydraulic filter - - Caterpillar XT-3 hose - - Hydraulic oil cooler - - Pilot control shutoff switch - - Flow-sharing hydraulic valves - - Hydraulic suction strainer -

**ELECTRICAL** - - 12 volt electrical start - - Horn, front and rear - - Backup alarm - - Hazard flashers/turn signals - - Halogen head lights (2) - - Halogen rear flood lights (2) - - Stop and tail lights - - Audible system fault alarm - - Key start/stop system - - 850 CCA maintenance free battery - - Battery disconnect switch -

**MACHINE SPECIFICATIONS**

420 07A BACKHOE LOADER CFG2	\$91,545.00
LANE 3 ORDER	\$0.00
STICK, EXTENDABLE, 14FT	\$5,094.90
PT, 4WD/2WS AUTOSHIFT	\$14,076.00
ENGINE, 74.5KW, C3.6 DITA, T4F	\$10,077.60
HYDRAULICS, GP, 6FCN/8BNK, ST	\$1,545.30
CAB, DELUXE	\$8,863.80
DISPLAY, STANDARD	\$0.00
WORKLIGHTS (8) HALOGEN LAMPS	\$0.00
SEAT, DELUXE FABRIC	\$979.20
BELT, SEAT, 2" SUSPENSION	\$0.00
AIR CONDITIONER, T4F	\$2,534.70
PRODUCT LINK, CELLULAR, PLE643	\$0.00
TIRES, 12.5 80-18/21L-24, FS	\$2,861.10
COUNTERWEIGHT, 1015 LBS	\$1,861.50
STABILIZER PADS, FLIP-OVER	\$354.96
RIDE CONTROL	\$1,570.80
LINES, COMBINED AUX, E-STICK	\$3,692.40
RADIO, FM BLUETOOTH	\$581.40
COLD WEATHER PACKAGE, 120V	\$821.10
GUARD, STABILIZER	\$882.30
BUCKET-GP, 1.3 YD3, PO	\$3,364.98
CUTTING EDGE, TWO PIECE	\$337.62
BUCKET-ROCK, HD, 24", 7.0 FT3	\$1,976.76
COUPLER, PG, MAN.D.LOCK, BHL	\$2,131.80
INSTRUCTIONS, ANSI	\$0.00
SERIALIZED TECHNICAL MEDIA KIT	\$0.00
SHIPPING/STORAGE PROTECTION	\$214.20
RUST PREVENTATIVE APPLICATOR	\$114.24
PACK, DOMESTIC TRUCK	\$0.00
AUTO-UP STABILIZERS	\$0.00
LOADER BUCKET PINS	\$0.00

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TOTAL LIST PRICE AS CONFIGURED (each)	\$155,481.66
TOTAL DISCOUNT APPLIED ( 24.618067% ) (each)	\$38,276.58
SUBTOTAL SELL PRICE AFTER DISCOUNT (each)	\$117,205.08
TOTAL BEFORE TAX (if applicable)(each)	\$117,205.08
EXTENDED COVERAGE PLAN (5 YEAR / 4000 HOUR GOV PREMIER) (each)	\$4,350.00
<b>TOTAL FOR 2 UNITS WITH OPTIONAL WARRANTY BEFORE TAX (if applicable)</b>	<b>\$243,110.16</b>

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**WARRANTY & COVERAGE**

Standard Warranty:	12 Months Unlimited Hours, Parts and Labor (Travel Time included for the first 6 months)
Extended Coverage:	5 year / 4000 hour Gov Premier Extended Coverage Plan

**F.O.B/TERMS:**

El Paso

**OPTIONS**

Optional Warranty	
420-60 MO/4000 HR PREMIER (each)	\$4,350.00
420-60 MO/4000 HR POWERTRAIN + HYDRAULICS (each)	\$1,960.00
420-60 MO/4000 HR POWERTRAIN (each)	\$590.00

**WAGNER EQUIPMENT CO. IS PART OF SEVERAL PURCHASING CO-OP'S TO HELP MAKE DOING BUSINESS EASIER!**

**NATIONAL IPA – CONTRACT # 161534**

**SOURCEWELL (FORMERLY NJPA) - CONTRACT # 032515**

**TEXAS BUY BOARD – CONTRACT # 597-19**

**CES (COOPERATIVE EDUCATIONAL SERVICES) CONTRACT # 18-02B-C101**

**THIS ITEM IS ELIGIBLE TO PURCHASE OFF ANY OF THESE CONTRACTS!**