### **CONTRACT SUMMARY**

Approve and authorize Yamaha Quietech Gas Fleet Car Posposal for Ascarate Golf Course for 60 months beginning January 1, 2021, and ending December 31, 2025. (Contract No. 2020-0990)

Veronica Myers, Director, Parks and Recreation Department (915) 771-2380

#### **Background:**

Entering into Contract with Masek Golf Car Co. for a Fleet of 90 Golf Carts, Limo Golf Cart, Ranger and Utility Vehicle for the Ascarate Golf Course. Golf Carts are the number 2 source of revenue and this will enable us to offer customers a great Golf Cart at a fair price and increase our perception of value to our customers. We expect to bring in over 470K in revenue per year with these Golf Carts and hopefully more as Golf is making a comeback from a decade long recession in the industry.

# **Fiscal Impact:**

Increased revenue due to new Yamaha EFI gas cars of close to 500K per year. As gas prices seemed to have stabilized this can only help our bottom line if the price of gas remains under \$2/gallon. Gas Golf Carts require less maintenance than battery operated carts and are able to be turned around and rented again with no time constraints compared to battery operated Golf Carts.

**Recommendation: Approval** 

**Prior Action:** 

The bid was award on November 2nd by CC

Strategic Plan: ..

**Strategic Plan Information:** 

### **BASIC CONTRACT DETAILS**

CONTRACT NO.: 2020-0990

CONTRACT TITLE: Ascarate Park / Golf Car Distributor and Maintenance Services / Masek

Rocky Mountain Golf Carts / Yr 2021-2026

SECOND PARTY: Yamaha Motor Corporation, U.S.A.

CONTRACT TYPE: Equipment Lease/Purchase

# TERM AND BUDGET DETAILS

TERM: 5 Years

**EXTENSION OPTIONS:** 

EFFECTIVE DATE: 3/15/2021

MOD EFFECTIVE DATE (If Applicable):

EXPIRATION DATE: 03/14/2026

MOD EXPIRATION DATE (If Applicable):

EXTENSION DEADLINE DATE (If Applicable):

AMOUNT: 0

MOD AMOUNT (If Applicable):

### **APPROVALS**

# COUNTY ATTORNEY APPROVAL

The attached document has been given legal review by the El Paso County Attorney's Office on behalf of the County of El Paso, its officers, and employees. Said legal review should not be relied upon by any person or entity other than the County of El Paso, its officers, and employees.

COUNTY ATTORNEY: Diana Shearer

LEGAL REVIEW: Approved as to Form with Addendum/Modifications/Reservations Noted

Below

LEGAL REVIEW NOTES (If Applicable): See addendum

DATE: 3/3/2021

# DIRECTOR/DEPARTMENT HEAD APPROVAL

The undersigned hereby certifies that he/she has read the contract, understands and approves the contract terms and conditions and further certifies that the contract conforms to the bid specification, if any, and acknowledges that he/she is responsible for administering all terms and conditions.

DIRECTOR/DEPARTMENT HEAD/DESIGNEE:

DEPARTMENT CONTACT: Michael Smith

DEPARTMENT: Parks and Recreation

DATE: