



5345 Newport Street, Commerce City, Co. 80022 (303) 952-7400 Fax (303) 952-7403 www.coloradogolfcars.com

July 23, 2020

**YAMAHA QUIETECH GAS FLEET CAR PROPOSAL FOR:  
ASCARATE GOLF COURSE**

Sourcewell purchaser number 150246

Mr. Mike Smith  
Ascarate Golf Course  
69000 Delta Dr.  
El Paso, TX 79905

Dear Mr. Smith,

Thank you for the opportunity to provide you with this proposal for a new fleet of Yamaha gas golf cars. This letter will recap the details of our discussions for replacement of your current fleet with ninety (90) 2021 Yamaha "Drive<sup>2</sup>" EFI gas golf cars and additional utility vehicles. After you have had a chance to review, please let me know if you have any questions or need additional information. This proposal has been prepared using El Paso County's Sourcewell number 150246 and is in line with Sourcewell ceiling pricing.

**Description of Yamaha Units and included equipment:**

A quantity of ninety (90) 2021 Yamaha "Drive<sup>2</sup>" EFI gas cars will be included in the lease. These cars will be equipped with a rain-drain top, largest sweater basket in the industry, energy absorbing bumpers, Shafer rear ends with drum brakes, **Yamaha's famous 357cc Electronic Fuel Injected engine**, modular rear body panels, two sand and seed bottles, wheel covers, polycarbonate clear-folding windshields, number decals, scuff guards and information holders. Eighty-eight (88) of these units will be Emerald Green and two (2) will be Garnet Red in color.

A quantity of one (1) 2021 Yamaha Umax I range picker, Evergreen Metallic in color will be included in the lease. This unit will come equipped with **Yamaha's upgraded 402cc (14HP) electronic fuel injected engine**, two inch receiver hitch, headlights, taillights, two wheel drum brakes, range cage for picking and a dump bed.

A quantity of one (1) 2021 Yamaha Umax II utility unit, Evergreen Metallic in color will be included in the lease. This unit will come equipped with **Yamaha's upgraded 402cc (14HP) electronic fuel injected engine**, two inch receiver hitch, headlights, taillights, four wheel drum brakes and dump bed.

A quantity of one (1) 2021 Yamaha Concierge 4 EFI gas car, Garnet Red in color will be included in the lease. This unit will be equipped with a rain-drain top, energy absorbing bumpers, Shafer rear ends with drum brakes, **Yamaha's famous 357cc Electronic Fuel Injected engine**, modular rear body panels, wheel covers, polycarbonate folding windshield and a rear flip seat to carry six total passengers.

**Agreement type and payment structure options:**

The agreement will be for a five year lease of the equipment (60 months). Payments will be made 12 months out of the year with a first payment due January 01, 2021 and the lease will terminate with a final payment in December 2025. All financing is subject to approval by Yamaha Motor Finance Company.

**DRIVE<sup>2</sup>**



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**Delivery:**

We anticipate delivery of the new fleet 60 to 90 days after receiving an order. Due to a slowdown in production due to COVID restrictions delivery timelines may be delayed slightly.

**Insurance, Taxes and Maintenance:**

During the contract period, the course is responsible for all insurance, taxes and maintenance (other than warranty and that described in the service contract) and any loss or damage other than normal wear and tear. Course personnel are invited and **encouraged** to attend our annual factory service seminar held at our Albuquerque facility each spring. This is a free seminar where Yamaha certified technicians work with course personal to go over how to properly maintain and repair Yamaha golf cars.

**Service**

Masek's is devoted to continuing the relationship built with the club by providing outstanding service. During the warranty period, the course will receive a minimum of one quarterly proactive visit from our "warranty specialist", to ensure any warranty problems are found before they create an issue for the course. Masek's will also provide an annual visit to perform yearly service on the fleet which will include replacing the spark plug, replacing the air filter, changing the oil on the unit and inspecting it for any warranty issues.

**Pricing:      \*\* All prices are guaranteed for 60 days and do not include any applicable taxes.\*\***

**\*\*\*Pricing below is quoted through Sourcwell, El Paso County Purchasing member number 150246\*\*\***

Monthly fleet payment: \$5,298.75

Monthly Umax I picker payment: \$152.65

Monthly Umax II payment: \$138.50

Monthly 6 pass payment: \$159.25

**Total monthly payment: \$5,749.15**

**Warranty:**

Yamaha's famous four year warranty will be extended on all golf cars. Yamaha utility units carry a two year warranty. Copies of all warranty statements can be made available upon request.

**Additional Considerations**

- We would like to extend a 20% discount on all parts as a benefit of doing business with Masek's. Between our Commerce City and Albuquerque locations we have a parts inventory of roughly \$500,000 at any time so we are sure to have all the parts you need.
- Yamaha EFI golf cars are the most fuel efficient golf cars on the market today. Yamaha is the clear leader in gas golf cars, out selling all competitors at a two to one pace.



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**Additional Services:**

- **Masek's will come down annually (four times) to do the service on the entire fleet of golf cars at no additional cost to the club. This service will include changing the oil, spark plug and air filter of each gas golf car. Any additional repairs or servicing will be billed on an as-needed basis when we are at the club.**

**Questions and further information:**

Please call Jordan Weber 303.952.7400(work) or 303.489.2187(mobile) with any questions or concerns you may have. My e-mail address is Jordan@masekcolorado.com

Thank you for the opportunity to be of service to you with Yamaha, the world's finest golf cars and utility vehicles!

Yours truly,

Accepted for Ascarate Golf Course.

Jordan Weber  
District Sales Manager  
Masek Rocky Mountain Golf Cars

\_\_\_\_\_  
Date: \_\_\_\_\_

CC: Jason Masek, John Halbert

\*\* This proposal is intended only for the use of the person to whom it is addressed and may contain information that is confidential or privileged. Any dissemination, distribution or copying of this proposal without prior consent from Masek Golf Car Company is prohibited. \*\*