



Supplemental Financial Information

El Paso County Hospital District

Latest Rating Agency Scores (No recent change)



- FitchRatings
 - A-, **Positive Outlook** ↑
 - October 2020
- Standard & Poors
 - BBB+, **Stable Outlook** ↑
 - September 2020
- Moody's
 - Baa2, Negative outlook
 - December 2019

	Moody's	S&P	Fitch	Meaning
Investment Grade	Aaa	AAA	AAA	Prime
	Aa1	AA+	AA+	High Grade
	Aa2	AA	AA	
	Aa3	AA-	AA-	
	A1	A+	A+	Upper Medium Grade
	A2	A	A	
	A3	A-	A-	
	Baa1	BBB+	BBB+	Lower Medium Grade
	Baa2	BBB	BBB	
	Baa3	BBB-	BBB-	
Junk	Ba1	BB+	BB+	Non Investment Grade Speculative
	Ba2	BB	BB	
	Ba3	BB-	BB-	
	B1	B+	B+	Highly Speculative
	B2	B	B	
	B3	B-	B-	
	Caa1	CCC+	CCC+	Substantial Risks
	Caa2	CCC	CCC	Extremely Speculative
	Caa3	CCC-	CCC-	In Default w/ Little Prospect for Recovery
	Ca	CC	CC+	
		C	CC	
			CC-	In Default
	D	D	DDD	

El Paso County Hospital District

Operating Revenues

(for the quarter ended December 31, 2020)



	(unaudited)				(audited)	
	December 31, 2020				December 31, 2019	
	actual	budget	% variance fav/(unfav)		actual	% variance fav/(unfav)
Operating Revenues						
Patient Service revenue, net	\$ 37,506,365	\$ 36,535,880	3%		\$ 35,772,039	5%
Premium revenue	21,243,954	17,530,807	21%		15,861,265	34%
Medicaid Supplemental revenue	10,058,523	8,669,426	16%		9,518,502	6%
Contract revenue, net	920,683	940,053	-2%		658,369	40%
In-kind revenue	762,649	898,552	-15%		933,070	-18%
Contribution revenue	290,520	623,527	-53%		692,573	-58%
Other revenue	2,484,478	2,296,348	8%		2,133,920	16%
Total operating revenues	73,267,172	67,494,593	9%		65,569,738	12%

El Paso County Hospital District

Operating Expenses

(for the quarter ended December 31, 2020)



	(unaudited)				(audited)	
	December 31, 2020				December 31, 2019	
	actual	budget	% variance fav/(unfav)		actual	% variance fav/(unfav)
Operating Expenses						
Salaries and wages	22,470,620	20,874,347	-8%		19,231,999	-17%
Employee benefits	4,477,072	5,244,581	15%		4,815,924	7%
Physician fees	8,197,402	9,517,669	14%		9,181,646	11%
Purchased services	11,629,753	6,824,649	-70%		6,301,559	-85%
Supplies and pharmaceuticals	14,471,074	12,753,030	-13%		12,661,794	-14%
Other operating	4,109,325	3,413,098	-20%		3,345,188	-23%
Medical claims	14,819,788	14,671,179	-1%		14,035,310	-6%
Depreciation and amortization	3,013,079	2,989,659	-1%		2,564,248	-18%
Total operating expenses	83,188,113	76,288,212	-9%		72,137,668	-15%

El Paso County Hospital District

Nonoperating Revenues & Expenses, net

(for the quarter ended December 31, 2020)

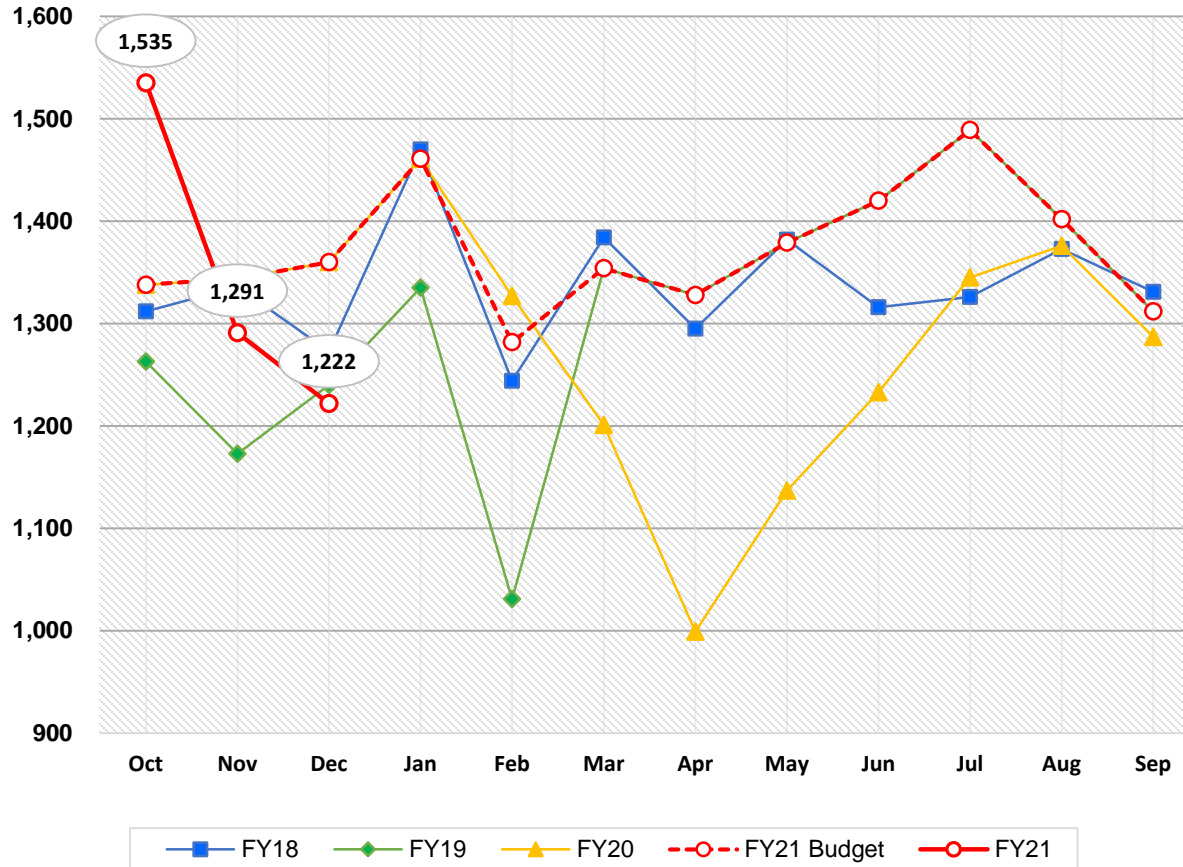


	(unaudited)				(audited)	
	December 31, 2020				December 31, 2019	
	actual	budget	% variance fav/(unfav)		actual	% variance fav/(unfav)
Nonoperating Revenues (Expenses)						
County appropriation – property taxes	10,625,357	10,404,323	2%		10,085,114	5%
Investment return	79,945	5,699	1303%		94,724	-16%
Tobacco settlement	190,889	190,889	0%		168,338	13%
Miscellaneous - other	163,260	179,824	-9%		157,533	4%
CARES Act revenue - Current year	8,013,809	-	-		-	-
CARES Act revenue - Prior year	-	-	-		-	-
Interest expense	(1,241,226)	(1,239,422)	0%		(1,164,866)	-7%
Contributions to others	(98,603)	(43,777)	-125%		(64,702)	-52%
Total nonoperating revenues, net	17,733,431	9,497,536	87%		9,276,141	91%

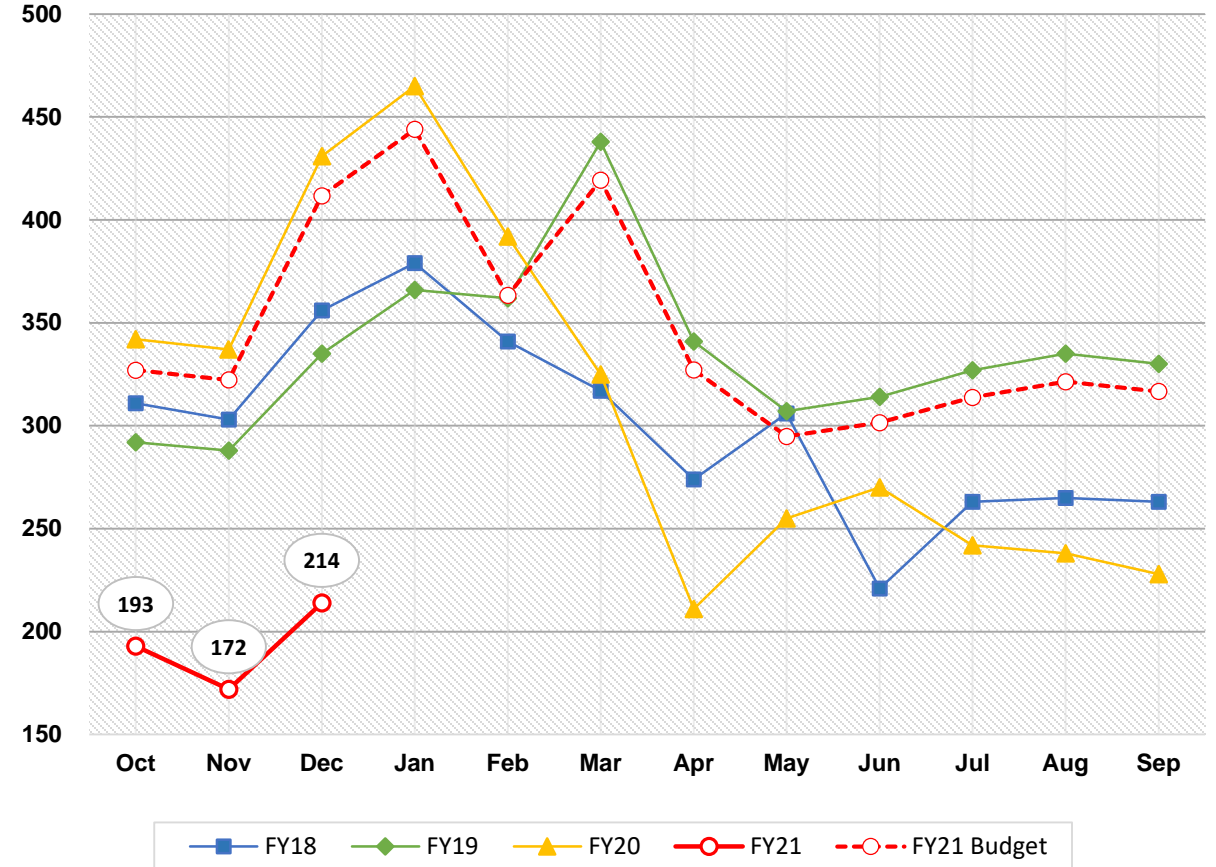
Admissions



UMC



El Paso Children's



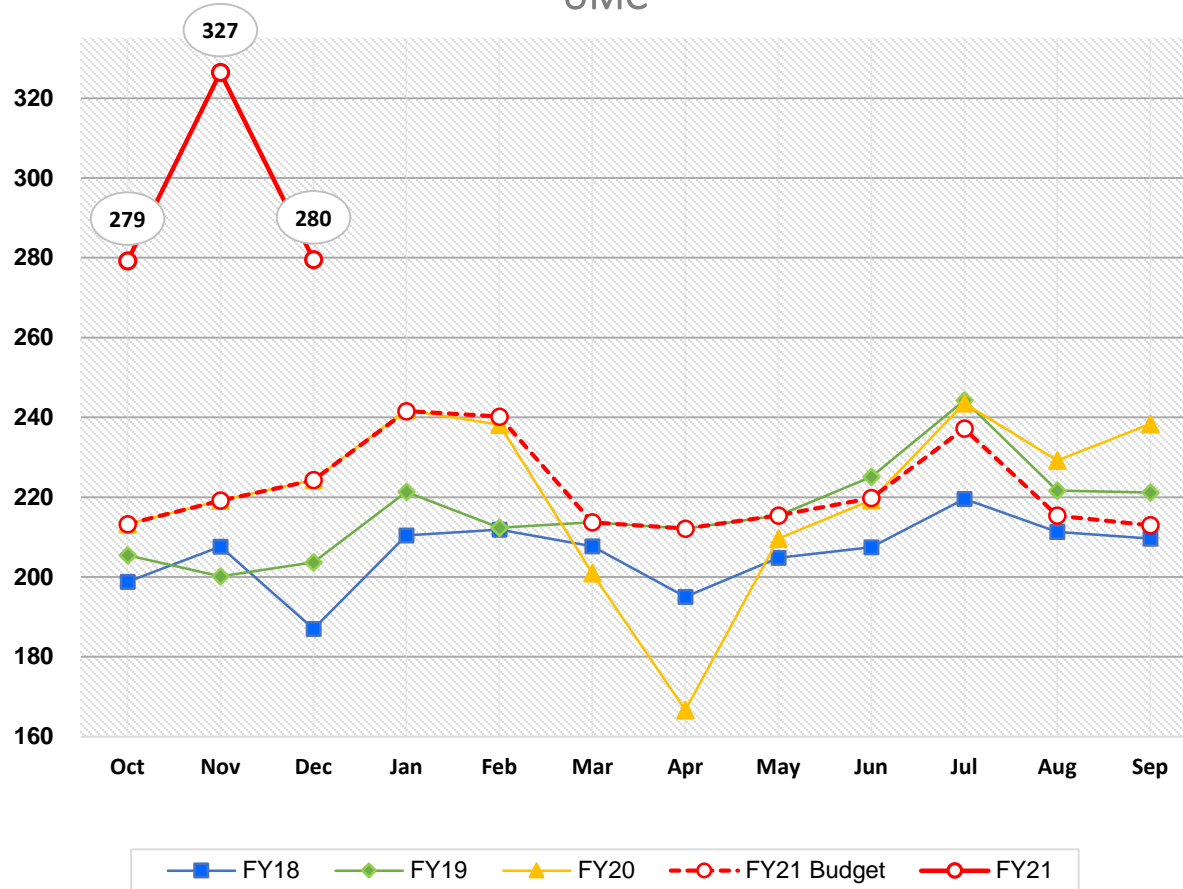
Average Daily Census



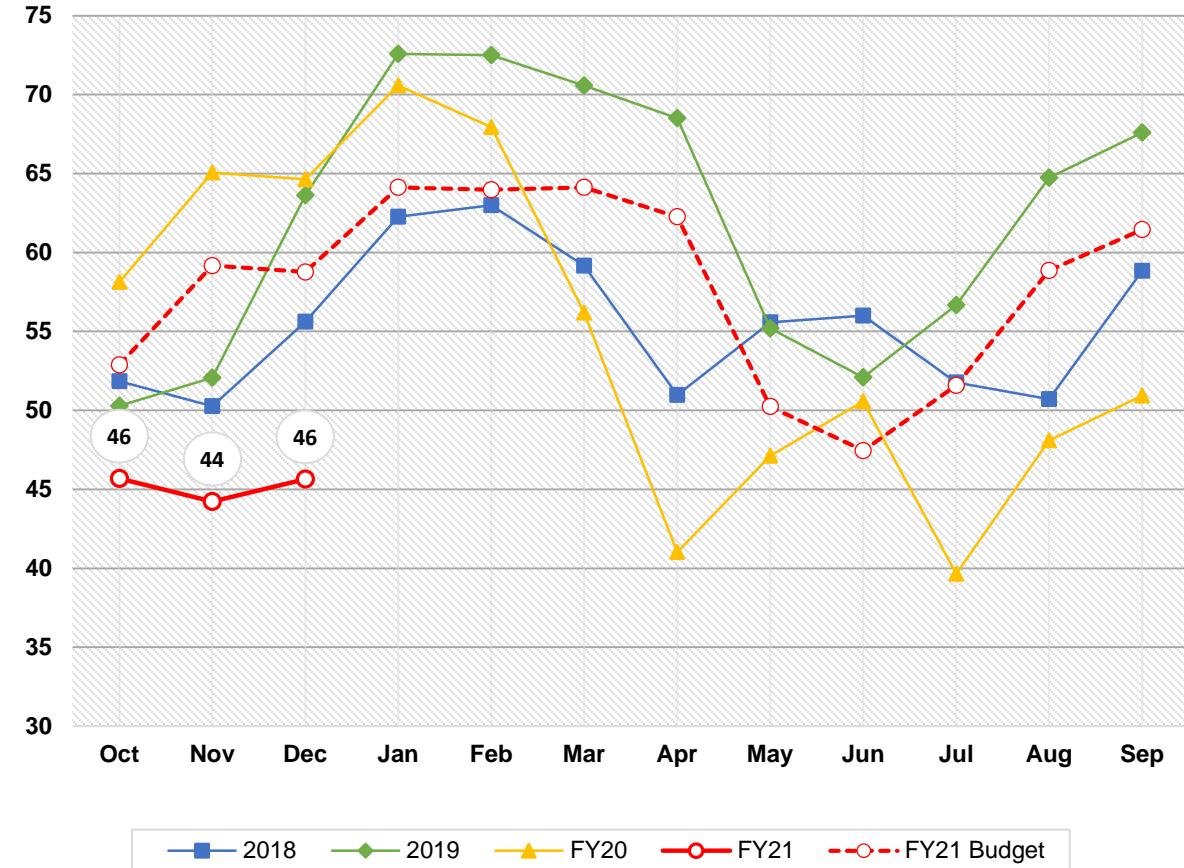
UNIVERSITY
MEDICAL CENTER
OF EL PASO



UMC



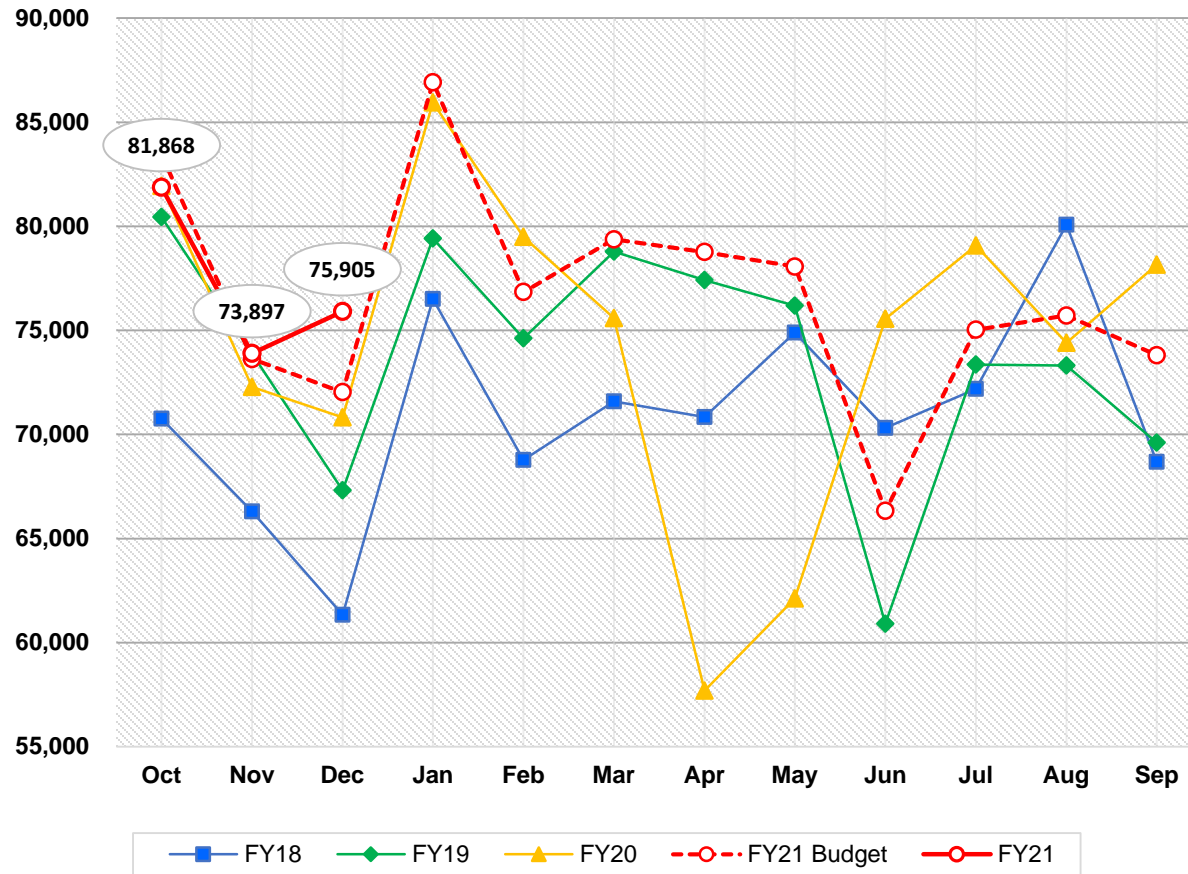
El Paso Children's



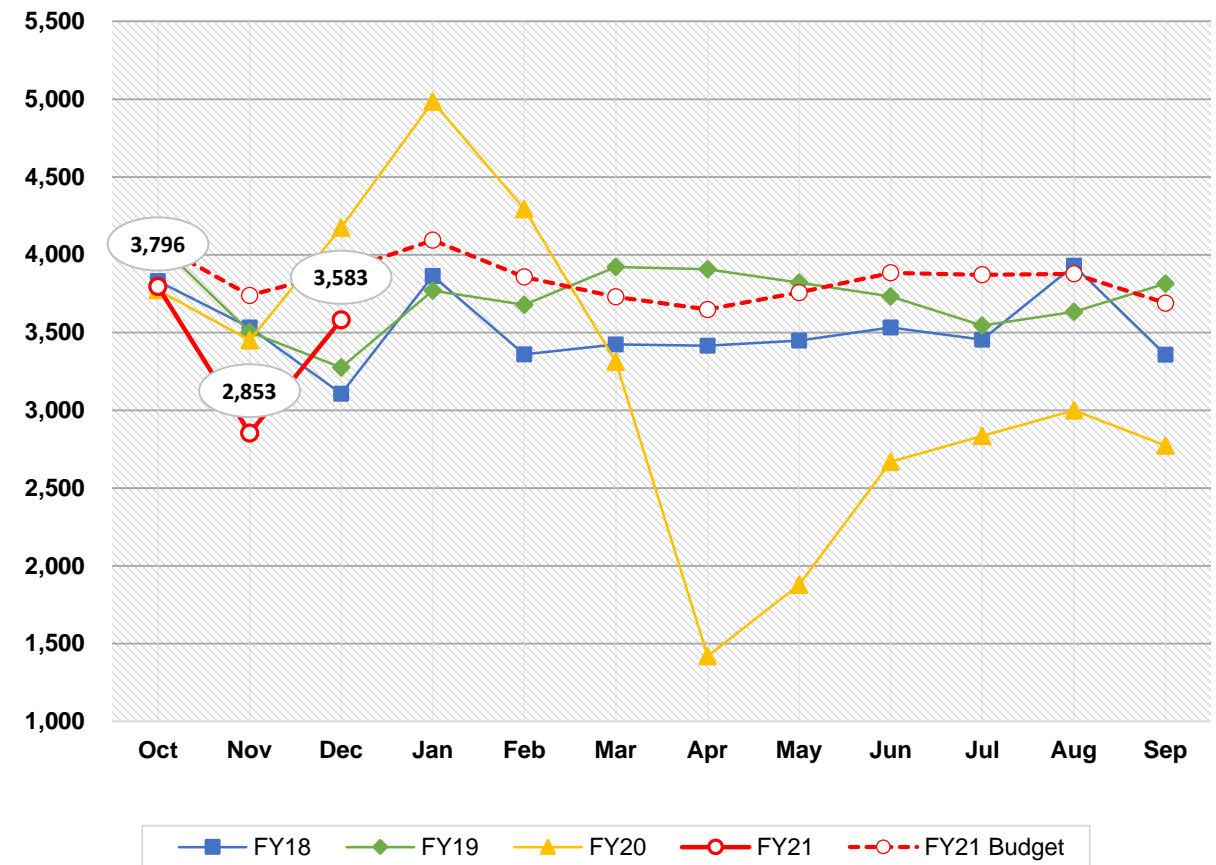
Outpatient Visits



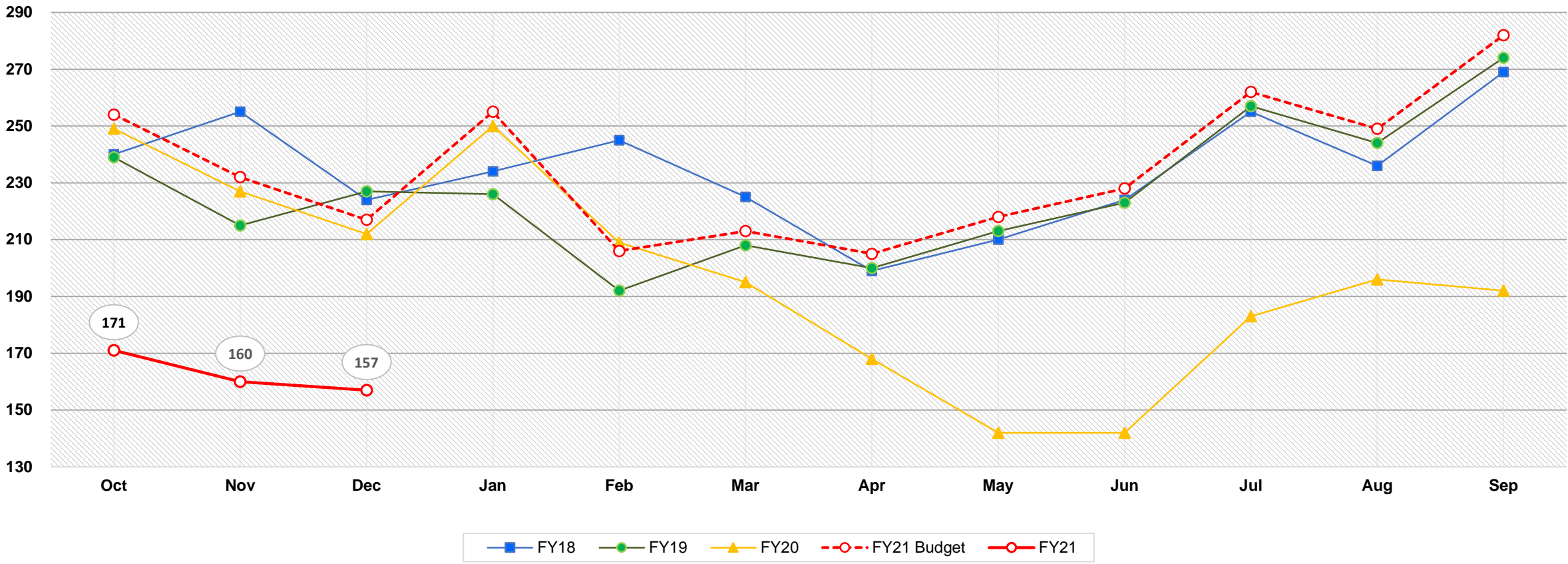
UMC



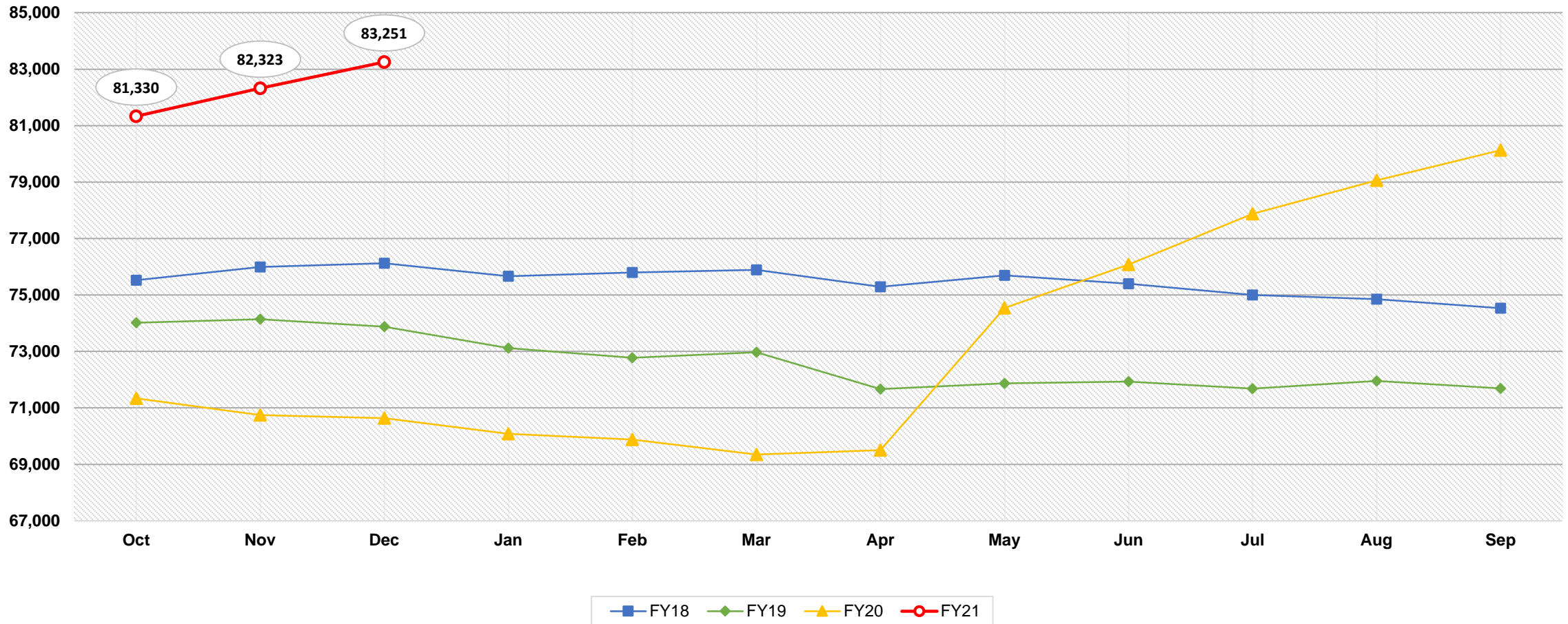
El Paso Children's



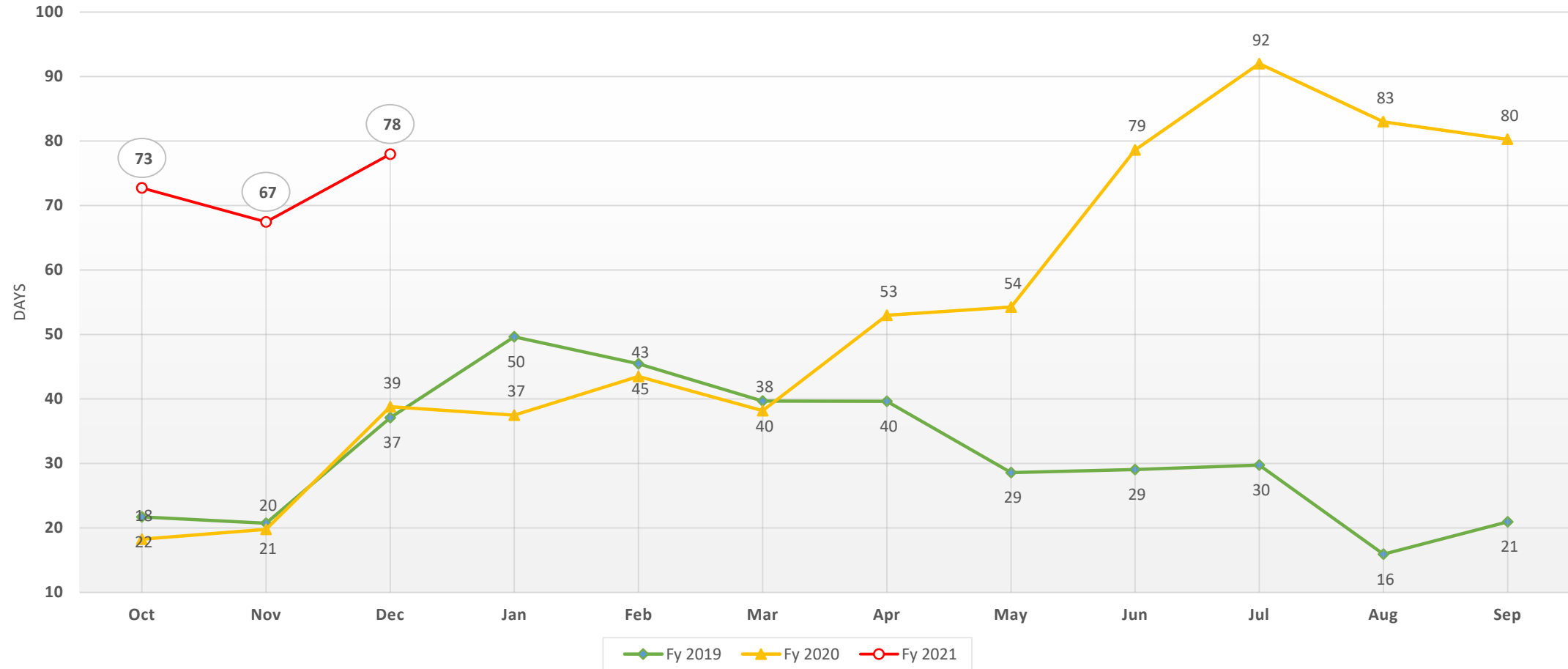
Births



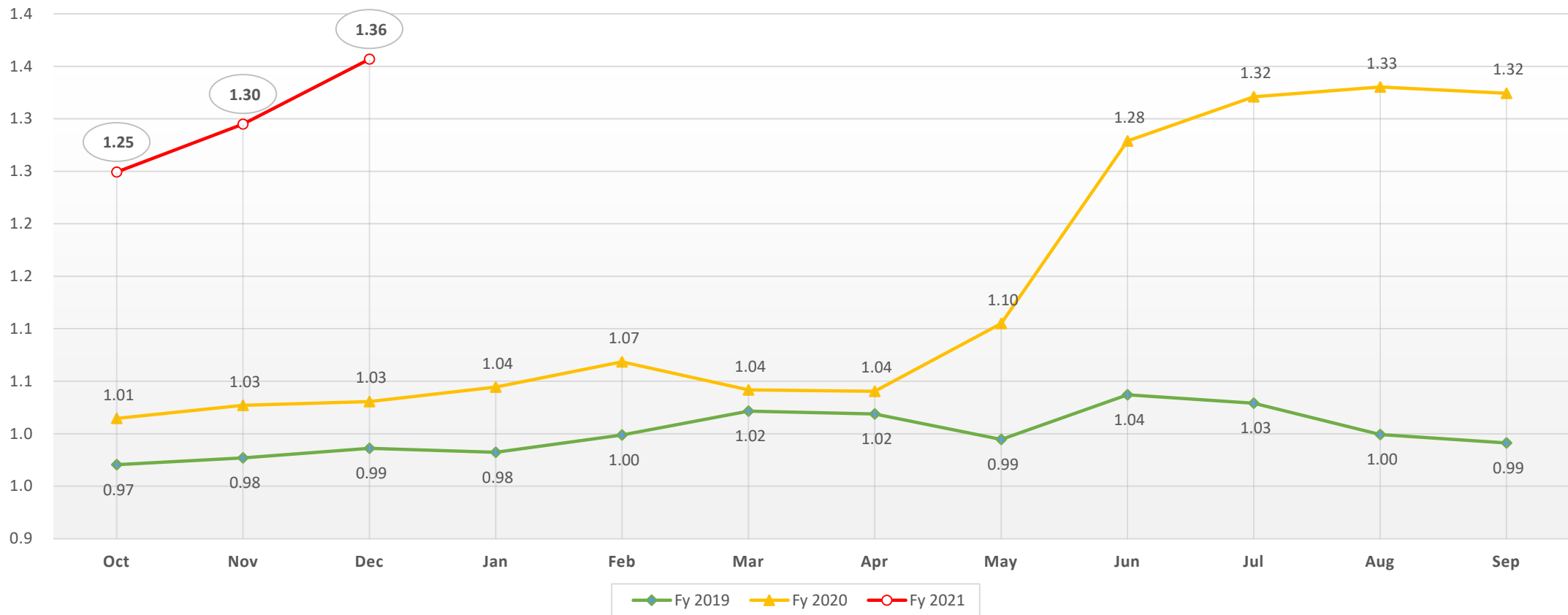
El Paso Health State Program Membership



Days Cash on Hand



Current Ratio



El Paso County Hospital District

December 2020 Financial Results



December 2020 Year to Date Net Position Change Comparison to Budget							
	UMC	El Paso Health	El Paso Children's	Foundation	UMC El Paso Healthcare	Eliminations	Total
Actual	\$ 16,280,987	\$ 10,491,457	\$ 2,443,569	\$ 640,425	\$ (157,061)	\$ 381,369	\$ 30,080,746
Budget	(3,986,198)	469,793	2,309,301	509,135	(143,762)	381,369	(460,362)
Variance	\$ 20,267,185	\$ 10,021,664	\$ 134,268	\$ 131,290	\$ (13,299)	\$ -	\$ 30,541,108
Actual	\$ 16,280,987	\$ 10,491,457	\$ 2,443,569	\$ 640,425	\$ (157,061)	\$ 381,369	\$ 30,080,746
Less: CARES Act Revenue - Prior Year	11,704,890	-	1,822,488	-	-	-	13,527,378
	4,576,097	10,491,457	621,081	640,425	(157,061)	381,369	16,553,368
Budget	(3,986,198)	469,793	2,309,301	509,135	(143,762)	381,369	(460,362)
Variance	\$ 8,562,295	\$ 10,021,664	\$ (1,688,220)	\$ 131,290	\$ (13,299)	\$ -	\$ 17,013,730



El Paso County Hospital District

December 2020 Financial Results



December 2020 Year to Date Net Position Change Comparison to Prior Year							
	UMC	El Paso Health	El Paso Children's	Foundation	UMC El Paso Healthcare	Eliminations	Total
Actual	\$ 16,280,987	\$ 10,491,457	\$ 2,443,569	\$ 640,425	\$ (157,061)	\$ 381,369	\$ 30,080,746
Prior Year	380,817	(85,507)	2,752,091	586,125	-	381,369	4,014,895
Variance	\$ 15,900,170	\$ 10,576,964	\$ (308,522)	\$ 54,300	\$ (157,061)	\$ -	\$ 26,065,851
Actual	\$ 16,280,987	\$ 10,491,457	\$ 2,443,569	\$ 640,425	\$ (157,061)	\$ 381,369	\$ 30,080,746
Less: CARES Act Revenue - Prior Year	11,704,890	-	1,822,488	-	-	-	13,527,378
	4,576,097	10,491,457	621,081	640,425	(157,061)	381,369	16,553,368
Prior Year	380,817	(85,507)	2,752,091	586,125	-	381,369	4,014,895
Variance	\$ 4,195,280	\$ 10,576,964	\$ (2,131,010)	\$ 54,300	\$ (157,061)	\$ -	\$ 12,538,473





El Paso Health



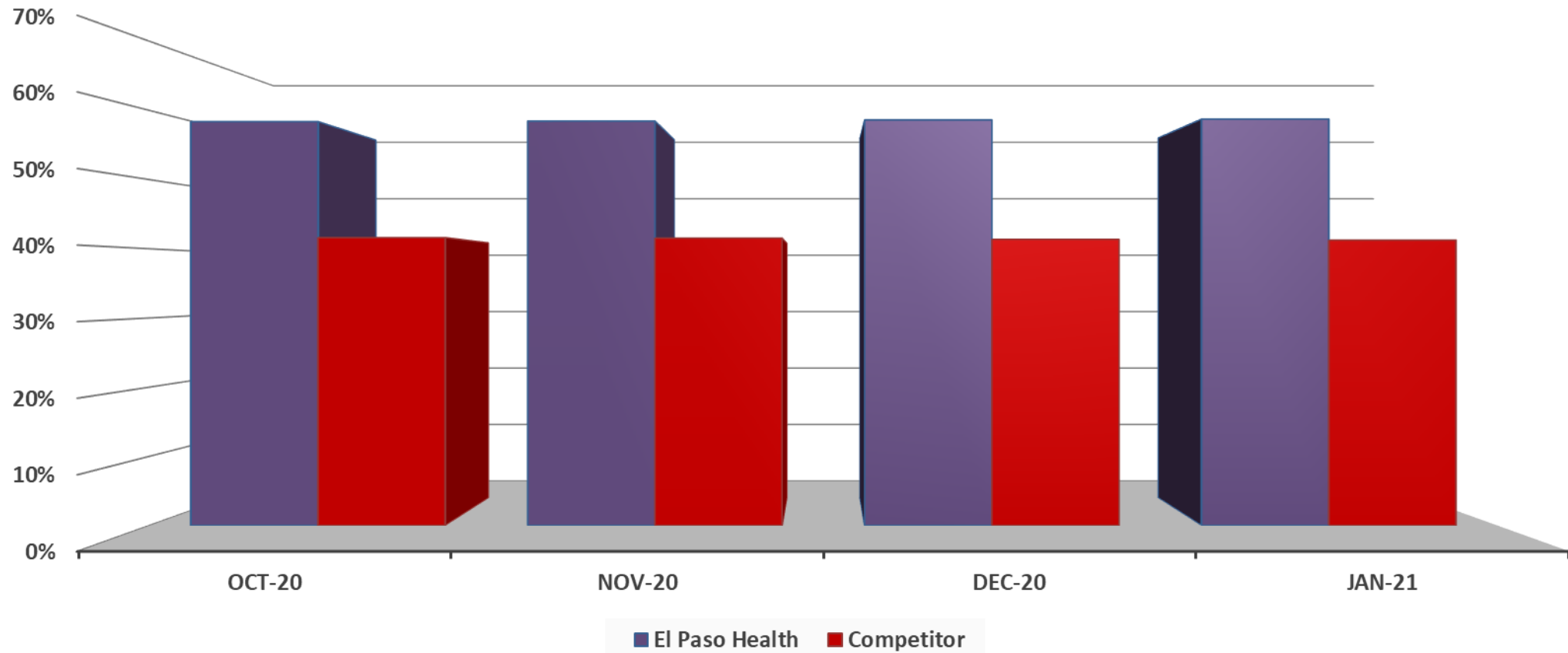




El Paso Health
HEALTH PLANS FOR EL PASOANS. BY EL PASOANS.

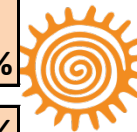
Membership



STAR and CHIP Membership vs Competitor - Oct 2020 - Jan 2021



	Oct-20		Nov-20		Dec-20		Jan-21	
	Members	%	Members	%	Members	%	Members	%
 El Paso Health	81,326	58.38%	82,319	58.46%	83,245	58.63%	84,475	58.75%
 Competitor	57,973	41.62%	58,489	41.54%	58,740	41.37%	59,323	41.25%
Totals	139,299	100.00%	140,808	100.00%	141,985	100.00%	143,798	100.00%
Market Share % Diff - EPH and Competitor	16.76%		16.92%		17.26%		17.49%	



El Paso Health
HEALTH PLANS FOR EL PASOANS. BY EL PASOANS.

Co-Sponsored Flu Shot Event



FREE FLU SHOTS!

Saturday, Nov. 21, 9AM – 3PM
El Paso Zoo Parking Lot

Receive a **free mask** and **sticker** when you get your shot!

There will be mascots, balloons, and every person will be entered to **win a gift basket or 1 of 2 Christmas wreaths!**

Free drive-thru event is open to everyone 6 months and older.
Come by and meet Estela Casas with Stand with Estela.





UMC Associate Engagement



Wellness Initiatives

- Kick-off of annual District Wellness Challenge to include bi-monthly lunch and learns, at home physical challenges and preventative check-ups
- Participation in Small Changes, a weight loss program, sponsored by El Paso Health
- Partnership with Texas Tech for weekly virtual lunch & learns continues
- District Weekly Wellness Newsletters



Associate Engagement

- District Spirit Shirts
- 12 Days of Celebration
- Holiday Ham Giveaway
- UMC's 106th Birthday Celebration



We Believe in you!

12 Days of Celebration
December 9th - 22nd

Day 1 December 9 Wear your red and green	Day 2 December 10 Grinchmas Cookie Giveaway by ASU 6:30 – 8:30 a.m.	Day 3 December 11 Shine Bright: Light up your Wardrobe with holiday lights/tinsel
Day 4 December 12 Jingle Bell Day: Wear your bells Breakfast Burrito Giveaway by ASU 6:30 – 8:30 a.m.	Day 5 December 14 Elf Day Cereal Bar Giveaway by ASU 6:30 – 8:30 a.m.	Day 6 December 15 Festive Sock and Tight Day
Day 7 December 16 Wear your favorite flannel! Lunch and Dinner provided to UMC on-site Associates.	Day 8 December 17 Hawaiian Shirt Day Lunch provided to UMC Clinic Associates Lunch and Dinner provided to EPCH.	Day 9 December 18 Wear your ugly sweater!
Day 10 December 19 Wear your favorite holiday hat or headband	Day 11 December 21 Wear your favorite ear muffs, scarf, vests, or holiday jacket Hot Chocolate & cookie Giveaway by ASU 3 – 5 p.m.	Day 12 December 22 Holiday Video Message

UNIVERSITY MEDICAL CENTER OF EL PASO El Paso Children's Hospital

COVID-19 Community Donations (Dec. – Jan.)

UMC continues to receive donations from multiple generous community donors for our Associates:

- Big Frog Custom T-Shirts
- World Central Kitchen
- Southwest Eye Institute
- Waste Connections
- Independent Agent of El Paso
- Mi Pueblito Café
- Voya
- Fortify the Heroes
- El Paso County Sheriff's Department & Oscar Leeser
- The El Paso Wing Factory
- Taco Cabana





El Paso Children's Hospital

El Paso Children's Hospital Events/Education

- Created engagement events through the pandemic for staff, physicians and patients with:
 - Social Media Education
 - Community Education
 - Community Engagement
 - Patient Engagement



Important facts you should know about
Coronavirus-COVID-19
14K views · March 10



PR Reach

October – January 2021

■ Top Stories

- Wave of Love – KFXO and KVIA
- KFOX and San Antonio – Little boy brings Halloween spirit
- Ringing of the Bell – Elena (Fox news)
- CARES Clinic moving – El Paso Inc
- UVDI Equipment – KVIA
- Sunflower Bank – Local news
- RSV Season – KFOX and San Antonio
- Share the Love and Joy Telethon
- COVID-19 Vaccines
- KVIA Sunday Funday moment
- Entravision – Interview Dr. Maldonado, Dr. Kato

The El Paso Children's Hospital is one of 10 children's hospitals in the nation to receive a high-level sterilization machine meant to protect against the coron... See More



KVIA.COM
El Paso Children's Hospital gets high-tech sterilization machine in battle vs. virus - KVIA

KVIA-TV Iris Lopez · USA · Jan 3 · 2:16 pm
Sunday Funday Moment: Counting down the top three
little Stevie's family invited ABC-7's Iris Lopez to El Paso Children's Hospital to ring the cancer free bell and to



Reach 1M · Social Echo
Keywords: El Paso Children's Hospital

Check out Dr. David F. Jimenez, Neurosurgery Medical Director at El Paso Children's Hospital



NoticiasYa El Paso was live.
October 26, 2020 · 6
En Vivo #Juntos hablando de la salud de nuestros niños con el Dr. David F. Jimenez, Neurocirujano en Jefe de Neurocirujía en El Paso Children's Hospital.

#thisisOURhospital



KFOX-TV.COM | BY KFOX-TV
11-year-old El Paso boy who beat cancer, donates presents to pediatric cancer patients



Community Education

- City Video – importance of wearing a mask
- Wash Your Hands – Hand Washing Week
- Update from CMO on COVID-19 to community
- KCOS Physician show – Dr. Schuster and Dr. Badugu
- KCOS Physician show – Dr. Moreno and Dr. Dominguez
- NICU Awareness Month
- Diabetes Awareness Month – community campaign
- Reduce the Risk Campaign with Community
- Providing Vaccines to School Nurses
- Education on what to do after receiving 2nd vaccine

Tune into the KCOS Physician Show on digital 13.1, YouTube El Paso PBS or channel 12 live!

Don't Delay Your Child's CARE! With Pediatric Cardio experts Dr. Jeffrey Schuster, Chief Medical Officer at EPCH and Dr. Srinivasarao Badugu, Pediatric Cardiologist and Critical Care Specialist at El Paso Children's Hospital ❤️



Today is World Prematurity Awareness Day. We honor all of our amazing Tiny Warriors with a special message from Dr. Sadhana Chheda, a doctor with [Texas Tech Physicians of El Paso](#) and neonatologist at El Paso Children's Hospital Level IV NICU.

[#worldprematurityday2020](#)
[#thisisourhospital](#)



Employee Engagement

- Employee of the month for: Oct., Nov. and Dec.
- Kicking off Wellness Challenge
- Promoting Wellness Tent with Texas Tech Physicians





University Medical Center
Foundation

El Paso Children's Hospital
Foundation





UMC/EPCH Foundation Oct-Dec. Overview: Revenue/Events



UMC FOUNDATION GRANTS & DONATIONS	AMOUNT
Oxygen Concentrators	\$154,500
Allstate Foundation	\$ 10,000
Shiloff Family Foundation	\$ 5,000
Delta Dental and Amy Parker Morris	\$ 6,000
VEMAC's Expo for Cancer/Venegas Engineering	\$ 2,725
Junior League of El Paso	\$ 3,500
Centene Management	\$ 2,000
TOTAL	\$183,725

EPCH FOUNDATION GRANTS & DONATIONS	AMOUNT
Albertson's	\$ 50,000
Gordon Endowment	\$ 50,000
New York Life	\$ 50,000
St. Baldrick's Foundation	\$ 49,400
CMN Activities	\$ 36,543
El Paso Giving Day – EPCH	\$ 27,385
Greg & Jill Bowling for Zach Packs	\$ 25,000
FXSA, Novamex, Rodrigo Fernandez –NQ500	\$ 22,842
Cleft Fellowship Credentialing	\$ 22,500
PDN Community Foundation	\$ 10,000
CMN Radiothon Pledge	\$ 10,000
TOTAL	\$353,670

EVENTS

CMN El Paso Giving Day
El Paso Giving Day EPCH
Virtual Mind Reading Event
CMN Extra Life Event
CMN Sonic Fundraiser
CMN 3 Day Hispanic Radiothon
Sunflower Bank Unveiling and Check Presentation
National Air Traffic Controllers Toy Donation
Share the Love and Joy Telethon
Evolve FCU shoe donation to EPCH and CMN Miracle Kids

DATE

October 15
October 15
November 5
November 7
November 16
November 19-21
November 20
December 8
December 11
December 17

EPCH NAMING RIGHTS	AMOUNT
Kickpin Foundation (Drew, Jamie and Lane Frank)	\$ 20,000
Mata Family Foundation (In Honor of Nico Mata)	\$ 25,000
Paulina and Keith Askins	\$ 25,000
TOTAL	\$ 70,000

EPCH Foundation Oct-Dec. Overview:

- Major Capital Equipment Gifted/Contributions to EPCH and Other Equipment

Anorectal Manometry

Amount
\$17,005

Contributions to EPCH and Other

Get Well Network, Inc.

\$42,543

Child Life Program

\$47,471

General In-Kind

\$36,933

Borderless Giving (Texas Tech Final Payment Discount)

\$(4,086)

TOTAL

\$139,866

getwell:
network®



Child Life Program

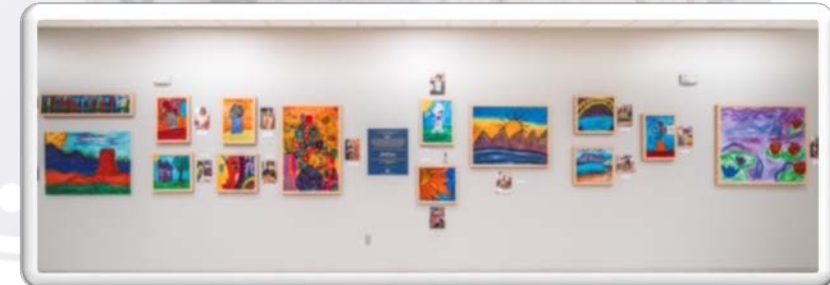
EPCH Foundation Oct-Dec. Overview:

EVENTS

CMN El Paso Giving Day
El Paso Giving Day EPCH
Virtual Mind Reading Event
CMN Extra Life Event
CMN Sonic Fundraiser
CMN 3 Day Hispanic Radiothon
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DATE

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EPCH Foundation Oct-Dec. Overview:

FOUNDATION GRANTS & DONATIONS

Albertson's
Gordon Endowment
New York Life
St. Baldrick's Foundation
CMN Activities
El Paso Giving Day – EPCH
Greg & Jill Bowling for Zach Packs
FXSA, Novamex, Rodrigo Fernandez –NQ500
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PDN Community Foundation
CMN Radiothon Pledge

AMOUNT

\$ 50,000
\$ 50,000
\$ 50,000
\$ 49,400
\$ 36,543
\$ 27,385
\$ 25,000
\$ 22,842
\$ 22,500
\$ 10,000
\$ 10,000

Drew, Jamie and
Lane Frank



In Honor of Nico Mata

MATA FAMILY
FOUNDATION

Franco and Vicente
Askins

St. Baldrick's
FOUNDATION

Conquer Childhood Cancers



NAMING RIGHTS

Kickpin Foundation (Drew, Jamie and Lane Frank)
Mata Family Foundation (In Honor of Nico Mata)
Paulina and Keith Askins

AMOUNT

\$ 20,000
\$ 25,000
\$ 25,000

GRAND TOTAL

\$ 423,670

EPCH Foundation Oct-Dec. Overview:



**Share the Love & Joy
Telethon
December 11**

**The Foundation is
still receiving
checks for this
event.**

