

## EL PASO COUNTY PURCHASING REVIEW FORM

Procurement Item									
Agenda Date:		Department:							
Item Description:									
<u>Item Information</u>  Specs Bid Award Contract Contract Amendment <b>Price Bid</b> <b>Construction</b>  Other  <b>RFP</b> <b>RFI</b> <b>RFQ</b>		<u>Previous PRP Action</u>  <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="text-align: center; width: 33%;"><u>Date</u></td> <td style="text-align: center; width: 33%;"><u>Approved for CC</u></td> <td style="text-align: center; width: 33%;"><u>Returned To Dept.</u></td> </tr> <tr style="height: 150px;"> <td></td> <td></td> <td></td> </tr> </table>		<u>Date</u>	<u>Approved for CC</u>	<u>Returned To Dept.</u>			
<u>Date</u>	<u>Approved for CC</u>	<u>Returned To Dept.</u>							

### ACTION TAKEN BY PROCUREMENT REVIEW PANEL

Reviewed and Accepted (as is) for Commissioners Court Action  
 Recommend Award to Vendor and accept for Commissioners Court Action  
 Return to Department for further action/information/documentation (\*reason specified below)  
 Not Accepted/Other (\*reason specified below)

**Item requires contract/contract review. Dept. needs to contact County Attorney's Office for more information.**

**Placement on Commissioners Court Agenda By:**

**Auditor's Verification of Funds:**

Department      Purchasing Department

Funds Verified      No Funds

*This procurement item has been reviewed by the Procurement Review Panel. Said review should not be relied upon by any person or entity other than the County of El Paso, its officers, and employees.*

### Panel Members

**County Contract Administrator/Designee:** Accept | Not Accept: \_\_\_\_\_

**County Auditor/Designee**      **Accept** | Not Accept: \_\_\_\_\_

**County Purchasing Agent/Designee**      **Accept** | Not Accept: \_\_\_\_\_

**County Department Head**      Accept | Not Accept: \_\_\_\_\_

**County Attorney Reviewer:** Approved for further action: **Y** / N: \_\_\_\_\_

**Subject Matter Expert (as needed)**      Accept | Not Accept: \_\_\_\_\_

### **Other Meeting Attendees (PLEASE PRINT NAME):**

1.) \_\_\_\_\_ 2.) \_\_\_\_\_ 3.) \_\_\_\_\_  
 4.) \_\_\_\_\_ 5.) \_\_\_\_\_ 6.) \_\_\_\_\_



**As-Needed Plumbing Materials and  
Supplies for the County of El Paso**

**Region 19 Allied States Cooperative 17-7263**

**Contract Term: August 31, 2023**

**LIST OF VENDORS:**

**Ferguson Enterprises, El Paso, Texas  
Johnstone Supply, El Paso, Texas  
Sun City Winnelson Co., El Paso, Texas  
Western Star Enterprises, El Paso, Texas  
Wisco Supply, Inc., El Paso, Texas**

**Note: Discount per catalog and listed pricing on contract**

<u><i>Elvia Jauregui</i></u> for Debra Carrejo-Trull	<u>Elvia Jauregui</u>
Approved By (Signature)	Approved By (Print)

10/21/2020  
Date

10/1/2020-AC

Revised 10/6/2020-EJ

**SPECIAL CONDITIONS:**

1. Parts and supplies under this contract will be a discount from the manufacturer's current trade services price list at the time of order.
2. ARO (After Receipt of Order) delivery times must be provided on the proposal response sheets for award consideration.
3. All discounts submitted with include shipping and handling charges, except in instances where special parts are required and require overnight or expedited delivery.
4. No restocking fees will apply under this contract.
5. All product purchases must comply with any local, state, or federal regulations and laws.
6. All materials submitted for consideration will be in compliance with current local, state, and federal regulations as they pertain to Plumbing and related materials.
7. In those instances where a discount from current price list is required, it is understood that manufacturer changes price list due to current economic conditions, but discount must remain firm during the contract period.
8. Vendors agree when offering a discount as per the proposal, all invoicing will show the MSRP price and the discount will be shown on the invoice provided to the coop member for audit purposes.
9. Price lists will accompany proposal submissions either on electronic media, book, or on an on line link for quick reference.
10. Awarded vendors agree to provide price lists for awarded items immediately to any R19 Purchasing Coop member upon request.

**Ferguson Enterprises**

Paul Sahagun

6914 Industrial Ave

El Paso, Texas 79915

P: 915-779-3388

F: 915-771-6855

[Paul.sahagun@ferguson.com](mailto:Paul.sahagun@ferguson.com)

**States Covered:** New Mexico, Texas and El Paso-Region 19 Only

**Services Provided:** Commercial Gas Water Heaters, parts & Accessories, Water Coolers & Parts, Plumbing Faucets, Fixtures & Parts, Floats, Vacuum Breakers, Relief Valves & Related, Toilets, Wash Basins, Urinals and Related, Washers, Couplings, Clamps, Bolts and Related, Piping, Tubing, Fittings & Related, Valves & Related, Swamp Cooler/ Refrigerated AC Units & Related, Other Plumbing Products Not Listed, Other AC Products Not Listed,

**Link** [www.ferguson.com](http://www.ferguson.com) \*updated 7/19/18 \*updated as of 03/03/2020

Website log-in: Website log-in:

Email: [doropeza@esc19.net](mailto:doropeza@esc19.net) [r19purchasing@esc19.net](mailto:r19purchasing@esc19.net) email:

Password: Region19 password: asc1234

**Link** [eCatalog](#) For all plumbing supplies

## **Johnstone Supply**

Eddie Salazar

800 Tony Lama -B

El Paso, Texas 79915

P: 915-779-5736

F: 915-772-0381

[eddie.salazar@johnstonesupply.com](mailto:eddie.salazar@johnstonesupply.com)

**States Covered:** New Mexico and Texas

**Services Provided:** Commercial Gas Water Heaters, Parts & Accessories, Water Coolers & Parts, Swamp Coolers/Refrigerated AC Units & Related, Other AC Products Not Listed,

**Link** [eCatalog For all plumbing supplies](#)

## **PLUMBING, AC EQUIPMENT AND RELATED SUPPLIES**

### **CATEGORY**

#### **1. COMMERCIAL GAS WATER HEATERS, PARTS, & ACCESSORIES**

**Manufacturer:** A.O. SMITH

**Discount from pricelist** 55%

#### **2. WATER COOLER & PARTS**

**Manufacturer:** HASLEY TAYLOR

**Discount from pricelist** 55%

## **Sun City Winnelson**

Charlie Nunez Adam Portillo \*as of 8/5/19

7231 Brogan Drive

El Paso, Texas 79915

P: 915-532-1600

F: 915-532-1638

[jcnuncez@winnelson.com](mailto:jcnuncez@winnelson.com) / [caportillo@winnelson.com](mailto:caportillo@winnelson.com)

**States Covered:** Texas

**Services Provided:** Commercial Gas Water Heaters, Parts & Accessories, Water Coolers & Parts, Plumbing Faucets, Fixtures & Parts, Toilets, Wash Basins, Urinals and Related, Washers, Couplings, Clamps, Bolts and Related, Swamp Cooler/ Refrigerated AC Units & Related

**Links:** [For all plumbing supplies](#)

[American Standard – 20% discount from list](#)

[Halsey Taylor Cooler Parts and Pricing – 20% discount from list](#)

[Halsey Taylor – 20% discount from list](#)

[IPS – 10% discount from list](#)

**Western Star Enterprises**

Jesus Carrillo

11394 James Watt #503

El Paso, Texas 79936

P: 915-592-8200

F: 915-592-0433

[westernstar@sbcglobal.net](mailto:westernstar@sbcglobal.net)

**States Covered:** Texas

**Services Provided:** Washers, Couplings, Clamps, Bolts and Related, Other Plumbing Products Not Listed

[Link](#)

**PLUMBING, AC EQUIPMENT AND RELATED SUPPLIES****CATEGORY****6. WASHERS, COUPLINGS, CLAMPS, BOLTS AND RELATED**

**Manufacturer:** AUVECO

**Discount from pricelist** 5%

**Manufacturer:** CYW INC.

**Discount from pricelist** 5%

**11. OTHER PLUMBING PRODUCTS NOT LISTED ABOVE**

**Manufacturer:** TEADIT

**Discount from pricelist** 3%

**Wisco Supply, Inc.**

Denise Escajeda

PO BOX 214

El Paso, Texas 79942

P: 915-544-8294

F: 915-533-1804

[descajeda@wiscosupply.com](mailto:descajeda@wiscosupply.com)

**States Covered:** Texas

**Services Provided:** Commercial Gas Water Heaters, parts & Accessories, Valves & Related, Swamp Cooler/ Refrigerated AC Units & Related, Other Plumbing Products Not Listed

Copy and paste following links into browser for catalogs:

A.O SMITH WATER HEATERS - <http://www.hotwater.com/resources/productliterature/product-brochures>

WATTS REGULATOR - <http://www.watts.com/pages/literature.asp>

APOLLO/ CONBRACO - <http://www.apollovalves.com/literature/catalogs>

CASH ACME - [http://cashacme.net/files/SB\\_Brochure.pdf](http://cashacme.net/files/SB_Brochure.pdf)

LEGEND VALVES - [http://legendvalve.com/images/valves/ball\\_valves/LT\\_BV\\_web.pdf](http://legendvalve.com/images/valves/ball_valves/LT_BV_web.pdf)

Item List Link

**PLUMBING, AC EQUIPMENT AND RELATED SUPPLIES**

**CATEGORY**

**1. COMMERCIAL GAS WATER HEATERS, PARTS, & ACCESSORIES**

**Manufacturer: A.O. SMITH WATER HEATERS**

**Discount from pricelist 28%**

**American Materials 20-80%**

**American Made 20-80%**

**4. FLOATS, VACUM BREAKERS, RELIEF VALVES & RELATED**

**Manufacturer: WATTS REGULATOR**

**Discount from pricelist 25%**

**American Materials 20-80%**

**American Made 20-80%**

**Manufacturer: APOLLO/CONBRACO**

**Discount from pricelist 25%**

**American Materials 20-80%**

**American Made 20-80%**

**Manufacturer: CASH ACME**

**Discount from pricelist 28%**

**American Materials 15-50%**

**American Made 15-50%**

**8. VALVES & RELATED**

**Manufacturer: WATTS REGULATOR**

**Discount from pricelist 25%**

**American Materials 20-80%**

**American Made 20-80%**

**Manufacturer: LEGEND VALVES**

**Discount from pricelist 35%**

**American Materials 10-20%**

**American Made 10-20%**

**Manufacturer: APOLLO/CONBRACO**

**Discount from pricelist 25%**

**American Materials 20-90%**

**American Made 20-90%**

**11. OTHER PLUMBING PRODUCTS NOT LISTED**

**Manufacturer: LITTLE GIANT/FRANKLIN**

**Discount from pricelist 18%**

**American Materials 15-50%**

**American Made 15-50%**

**EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE**  
**RFP AWARD SUMMARY**

**RFP TITLE:** Plumbing, AC Equipment and Related Supplies -  
ESC Region 19 Allied States Cooperative

**RFP NUMBER:** 17-7263

**RFP OPENING DATE:** August 10, 2017

**CONTRACT TERM:** Date of award until August 31, 2019 with the option to extend in one year increments annually for an additional three (3) years if agreed to by ASC and Vendor.  
**(Extended by ASC Region 19 until August 31, 2020)**  
**(Extended by ASC Region 19 until August 31, 2021)**

**FUNDING SOURCE:** Various

**RFP's ISSUED:** 54

**RESPONSES:** 13

**ADVERTISEMENT DATES:** El Paso Times: June 27, 2017 & July 4, 2017  
Washington Post: June 28, 2017 & July, 5 2017

**BOARD MEETING DATE:** October 19, 2017

**RECOMMENDED FOR AWARD** ~~Bellomy Heating & Air, Inc.~~ \*updated 10/29/2019  
**Bellomy Industries & Mechanical Services dba B.I.M.S.**  
**Copper State Bolt and Nut**  
**Dale Boren's Service Supply**  
**Ferguson Enterprises, Inc.**  
**H.A. Gray & Associates, Inc.**  
**Johnstone Supply**  
~~Passage Supply Co.~~ **Hercules Industries** \*as of May 23, 2018  
**R.W. Johnson Associates, Inc. dba Massey Johnson Associates**  
**Russel Sigler, Inc.**  
**Sun City Winnelson Co.**  
**Trane U.S. Inc.**  
**Western Star Enterprises**  
**Wisco Supply, Inc.**

**TOTAL (estimated)** \$16,000,000.00 / year

**EXPLANATIONS:**

Award of this contract will enable ESC Region 19 Allied States Cooperative to establish a contract with vendor(s) for plumbing, AC equipment and related supplies for those procurements that must comply with the new Federal EDGAR requirements when federal funds are being utilized. The evaluation committee utilized a point system with weight factors of 60% pricing, 25% references, 15% stocked inventory. The awarded vendor's price list and link can be accessed on this award summary under the price list link.

**SPECIFICATIONS PROVIDED BY:** Royce Cleveland - ESC Region 19

**EVALUATION COMMITTEE:** Royce Cleveland - ESC Region 19

Rebecca Hernandez – ESC Region 19

Debra Oropeza - ESC Region 19

### **SPECIAL CONDITIONS:**

1. Parts and supplies under this contract will be a discount from the manufacturer's current trade services price list at the time of order.
2. ARO (After Receipt of Order) delivery times must be provided on the proposal response sheets for award consideration.
3. All discounts submitted with include shipping and handling charges, except in instances where special parts are required and require overnight or expedited delivery.
4. No restocking fees will apply under this contract.
5. All product purchases must comply with any local, state, or federal regulations and laws.
6. All materials submitted for consideration will be in compliance with current local ,state, and federal regulations as they pertain to Plumbing and related materials.
7. In those instances where a discount from current price list is required, it is understood that manufacturer changes price list due to current economic conditions, but discount must remain firm during the contract period.
8. Vendors agree when offering a discount as per the proposal, all invoicing will show the MSRP price and the discount will be shown on the invoice provided to the coop member for audit purposes.
9. Price lists will accompany proposal submissions either on electronic media, book, or on an on line link for quick reference.
10. Awarded vendors agree to provide price lists for awarded items immediately to any R19 Purchasing Coop member upon request.

### **Contact Information:**

#### **~~Bellomy Heating & Air, Inc.~~ \*updated 10/29/2019 Bellomy Industries & Mechanical Services dba B.I.M.S.**

Grant Bellomy  
~~4424 Mint Way~~ 2702 Cobblestone Dr.  
~~Dallas, Texas 75236~~ Grapevine, TX 76051  
P: 214-467-2653  
F: 214-339-5241  
~~grant@bellomyheatingandair.com~~ [grant@bellomyims.com](mailto:grant@bellomyims.com)

**States Covered:** Texas

**Services Provided:** Commercial Gas Water Heaters, Parts & Accessories, Water Coolers & Parts, Floats, Vacuum Breakers, Relief Valves & Related, washers, Couplings, Clamps, Bolts and Related, Piping, Tubing, Fittings & Related, Valves and Related, Swamp Cooler/Refrigerated AC Units & Related, Power Distributions (Load Centers, Disconnectors, Breakers), Other AC Parts Not Listed, Service Rates Available In price List

### **Links**

## Copper State Bolt and Nut

Ivan Mendiola  
11129 Pellicano Drive  
El Paso, Texas 79935  
P: 915-235-7587  
F: 915-595-2366  
[imendiola@copperstate.com](mailto:imendiola@copperstate.com)

**States Covered:** Arizona, Colorado, Montana, Nevada, New Mexico, Texas, Washington

**Services Provided:** Washers, Couplings, Clamps, Bolts and Related, Piping, Tubing, Fittings & Related

[Link](#)

## Dale Boren's Service Supply

Kelly Boren  
809 Tony Lama  
El Paso, Texas 79915  
P: 915-779-8686  
F: 915-779-8699  
[kbsupply@hotmail.com](mailto:kbsupply@hotmail.com)

**States Covered:** New Mexico and Texas

**Services Provided:** Commercial Gas Water Heaters, parts & Accessories, Water Coolers & Parts, Plumbing Faucets, Fixtures & Parts, Floats, Vacuum Breakers, relief Valves & related, Toilets, Wash Basins, Urinals and Related, Washers, Couplings, Clamps, Bolts and Related, Piping, Tubing, Fittings & Related, Valves & Related, Swamp Cooler/ Refrigerated AC Units & Related, Other Plumbing Products Not Listed

[Link](#) \*link will soon be available

## Ferguson Enterprises

Paul Sahagun  
6914 Industrial Ave  
El Paso, Texas 79915  
P: 915-779-3388  
F: 915-771-6855  
[Paul.sahagun@ferguson.com](mailto:Paul.sahagun@ferguson.com)

**States Covered:** New Mexico, Texas and El Paso-Region 19 Only

**Services Provided:** Commercial Gas Water Heaters, parts & Accessories, Water Coolers & Parts, Plumbing Faucets, Fixtures & Parts, Floats, Vacuum Breakers, Relief Valves & Related, Toilets, Wash Basins, Urinals and Related, Washers, Couplings, Clamps, Bolts and Related, Piping, Tubing, Fittings & Related, Valves & Related, Swamp Cooler/ Refrigerated AC Units & Related, Other Plumbing Products Not Listed, Other AC Products Not Listed,

[Link](#) [www.ferguson.com](http://www.ferguson.com) \*updated 7/19/18 \*updated as of 03/03/2020  
Website log-in: Website log-in:  
Email: [doropeza@esc19.net](mailto:doropeza@esc19.net) email: [r19purchasing@esc19.net](mailto:r19purchasing@esc19.net)  
Password: Region19 password: ~~asc1234~~

**H.A. Gray & Associates, Inc.**

Jane Ann Peterson  
3550 Lee Blvd, Suite C  
El Paso, Texas 79936  
P: 915-313-5244 / 915-490-7533  
F: 915-313-5246  
[Janeann.peterson@hagray.com](mailto:Janeann.peterson@hagray.com)

**States Covered:** New Mexico and Texas

**Services Provided:** Swamp Cooler/ Refrigerated AC Units & Related

[Link](#) \*updated as of 02/28/2020

**Johnstone Supply**

Eddie Salazar  
800 Tona Lama -B  
El Paso, Texas 79915  
P: 915-779-5736  
F: 915-772-0381  
[eddie.salazar@johnstonesupply.com](mailto:eddie.salazar@johnstonesupply.com)

**States Covered:** New Mexico and Texas

**Services Provided:** Commercial Gas Water Heaters, Parts & Accessories, Water Coolers & Parts, Swamp Coolers/Refrigerated AC Units & Related, Other AC Products Not Listed,

[Link](#) [eCatalog](#)

**~~Passage Supply Co.~~ Hercules Industries** \*as of May 23, 2018

Arturto Garcia Jr  
200 Chelsea  
El Paso, Texas 79905  
P: 915-778-9377  
F: 915-772-9602  
[artjr@passagesupply.com](mailto:artjr@passagesupply.com)

**States Covered:** New Mexico and Texas

**Services Provided:** Swamp Cooler/ Refrigerated AC Units & Related

**Link:**  
<https://www.herculesindustries.com/user> - member will need to contact vendor representative to set up account. 10% discount from pricelist.

**R.W. Johnson Associates, Inc. dba Massey Johnson Associates**

Doug DeVore / Julio Carranza

6923 Industrial Ave.

El Paso, Texas 79915

P: 915-774-0040

[doug@masseyjohnson.com](mailto:doug@masseyjohnson.com) / [julio@masseyjohnson.com](mailto:julio@masseyjohnson.com)

**States Covered:** New Mexico and Texas

**Services Provided:** Commercial Gas Water Heaters, Parts & Accessories, Floats, Vacuum Breakers, Relief Valves & Related, Piping, Tubing, Fittings & Related, Valves & Related, Swamp Cooler/ Refrigerated AC Units & Related, Other Plumbing Products Not Listed

[Price Link](#)

**Russell Sigler, Inc.**

Jorge Felix Lilliana Padilla \*updated 10/16/2019

9702 W. Tonto St

Tolleson, Arizona 85353

P: ~~915-779-3202 ext. 2593~~ 915-779-2509

[jfelix@siglers.com](mailto:jfelix@siglers.com) [lpadilla@siglers.com](mailto:lpadilla@siglers.com)

**States Covered:** New Mexico and Texas

**Services Provided:** Commercial Gas Water Heaters, Parts & Accessories, Swamp Cooler/ Refrigerated AC Units & Related, Other AC Products Not Listed

**Links:**

[Carrier Energy Management and Multiplier](#)

[Carrier Price Book – 1](#)

[Carrier Price Book – 2](#)

[Lochinvar Boiler Prices and Parts](#)

[PMI Evaporative Coller Pricing](#)

## Sun City Winnelson

Charlie Nunez Adam Portillo \*as of 8/5/19

7231 Brogan Drive

El Paso, Texas 79915

P: 915-532-1600

F: 915-532-1638

[cnunez@winnelson.com](mailto:cnunez@winnelson.com) / [caportillo@winnelson.com](mailto:caportillo@winnelson.com)

**States Covered:** Texas

**Services Provided:** Commercial Gas Water Heaters, Parts & Accessories, Water Coolers & Parts, Plumbing Faucets, Fixtures & Parts, Toilets, Wash Basins, Urinals and Related, Washers, Couplings, Clamps, Bolts and Related, Swamp Cooler/ Refrigerated AC Units & Related

### Links:

[Source 1 – 20% discount from list](#)

[American Standard – 20% discount from list](#)

[Chicago Faucets – 0% discount from list](#)

[Halsey Taylor Cooler Parts and Pricing – 20% discount from list](#)

[Halsey Taylor – 20% discount from list](#)

[IPS – 10% discount from list](#)

[Zurn – 0% discount from list](#)

## Trane U.S. Inc.

George Hernandez

1405 Vanderbilt Drive

El Paso, Texas 79935

P: 915-593-3484

F: 915-593-0027

[ghernandez@trane.com](mailto:ghernandez@trane.com)

**States Covered:** Arizona, New Mexico, West Texas

**Services Provided:** Commercial Gas Water Heaters, Parts & Accessories, Water Coolers & Parts, Swamp Cooler/ Refrigerated AC Units & Related, Other Plumbing Products Not Listed, Other AC Products Not Listed

[Link – Updated 7/22/2020](#)

## Western Star Enterprises

Jesus Carrillo  
11394 James Watt #503  
El Paso, Texas 79936  
P: 915-592-8200  
F: 915-592-0433  
[westernstar@sbcglobal.net](mailto:westernstar@sbcglobal.net)

**States Covered:** Texas

**Services Provided:** Washers, Couplings, Clamps, Bolts and Related, Other Plumbing Products Not Listed

[Link](#)

## Wisco Supply, Inc.

Denise Escajeda  
PO BOX 214  
El Paso, Texas 79942  
P: 915-544-8294  
F: 915-533-1804  
[descajeda@wiscosupply.com](mailto:descajeda@wiscosupply.com)

**States Covered:** Texas

**Services Provided:** Commercial Gas Water Heaters, parts & Accessories, Valves & Related, Swamp Cooler/ Refrigerated AC Units & Related, Other Plumbing Products Not Listed

Copy and paste following links into browser for catalogs:

A.O SMITH WATER HEATERS - <http://www.hotwater.com/resources/productliterature/product-brochures>

WATTS REGULATOR - <http://www.watts.com/pages/literature.asp>

APOLLO/ CONBRACO - <http://www.apollovalves.com/literature/catalogs>

CASH ACME - [http://cashacme.net/files/SB\\_Brochure.pdf](http://cashacme.net/files/SB_Brochure.pdf)

LEGEND VALVES - [http://legendvalve.com/images/valves/ball\\_valves/LT\\_BV\\_web.pdf](http://legendvalve.com/images/valves/ball_valves/LT_BV_web.pdf)

LITTLE GIANT/FRANKLIN - [http://littlegiant.com/media/153705/995580\\_lg\\_wastewater\\_catalog.pdf](http://littlegiant.com/media/153705/995580_lg_wastewater_catalog.pdf)

[Item List Link](#)

**Approved by:** \_\_\_\_\_  
Dr. Armando Aguirre – Executive Director  
Dr. Armando Aguirre – Executive Director  
Dr. Armando Aguirre – Executive Director

**Date:** \_\_\_\_\_  
July 9, 2019  
June 3, 2020