



GERMBLAST®

Prepared Exclusively For
El Paso County



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THANK YOU for considering Infection Controls for your sanitizing and disinfection needs. We are pleased to provide you with this information about our company and services. Please review this information and consider the quote that is included. We appreciate the opportunity and look forward to creating a mutually beneficial relationship with your facility by becoming your partner in infection prevention.

The GOAL of GermBlast

To provide the optimal bioburden management solution for your organization's needs. To that end, we have assembled a team of the leading experts in the medical and scientific fields. Our team will provide you with the knowledge and support necessary to effectively combat infectious agents including bacteria and virus. We eliminate microorganisms in our environment and keep the fight outside of the body.

The PURPOSE of GermBlast

Controlling infections is unquestionably a critical component of patient and consumer safety. Surface-mediated infectious disease transmission is a major concern in various settings including; homes, schools, gyms, hospitals, food-processing facilities, daycares, and more. Chemical disinfectants are frequently used to reduce contamination, but many pose significant risks to humans, surfaces, and the environment. In addition, these chemicals must be properly applied in strict accordance with label instructions to be effective at all. That is why we created the GermBlast System, a new and innovative germ killing and prevention technology. Our on-site sanitizing and disinfecting process, provided through multiple modalities, manages bioburden and kills bacteria, viruses, and fungi.

The GermBlast Difference

As Infection Control Professionals, We understand that the challenges associated with preventing the transmission of bacteria and virus are not strictly limited to the tools we use but the knowledge we possess. That is why we have assembled a team of experts in microbiology, biochemistry, engineering, and food technology. GermBlast is more than cutting edge technology in Infection Prevention. We collect quantitative data which is used by the client and our professional staff to make evidence-based decisions. We combine advanced technology with innovation and process improvement. This unique combination was designed specifically to “Keep the Fight Outside of the Body.”

GermBlast Bioburden Maintenance Plan

The GermBlast maintenance plan is an ideal way to enhance your organization's infection control procedures. Routine disinfection practices can help control the transmission of pathogens such as MRSA, VRE, and C. difficile (Carling, et. al. Journal Hospital Infection 2008; 68: 39-44).



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The GermBlast Pillars



GermBlast Service

GermBlast offers the most complete and detailed service on the market to combat the spread of illness and infection. The preceding paragraphs outline GermBlast’s high-level disinfection process in detail, but the GermBlast System goes above and beyond offering service alone. Service is only one of four pillars working in conjunction to enhance the program you are considering.

GermStats

GermStats is an infection prevention software developed by Infection Controls, Inc. and made accessible to our clients through the web portal GermStats.com. With GermStats, you are able to track data gathered from your environment as well as receive information that is valuable to your organization, such as upcoming service details and emerging trends in disease and infection prevention.

Education

Comprehensive education is crucial to any organization’s success in infection prevention. GermBlast recognizes the value of education and provides customized, in-depth training for the members of your staff responsible for cleaning, disinfection, and infection control monitoring. Through education, your staff will gain tools to make their efforts more focused, efficient, and effective.

Awareness

A partnership with GermBlast is an assurance to the members of your community that you are going the extra mile to help keep them healthy by actively working towards infection prevention in your environment. As part of your GermBlast contract, marketing pieces in the forms of print ads, handouts, table tents, and more are created by our marketing team and made available to GermBlast clients to convey your commitment to “keeping the fight outside the body.”



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GermBlast Service - Available Applications

GermBlast Pretreatment

Before a surface can be disinfected, it must first be cleaned. GermBlast staff utilize microfiber cloths in conjunction with a pretreatment chemical. GermBlast Pretreatment breaks through biofilm allowing for a more efficient sanitizing and disinfecting step.

GermBlast Spray

GermBlast Spray utilizes a rapid kill surface disinfectant. This powerful, hospital-grade disinfectant kills 99.999% of detectable pathogens. State of the art spraying systems help technicians achieve an efficient coverage. This GermBlast Spray modality is non-corrosive, non-toxic, and non-staining.

GermBlast Steam

GermBlast Steam offers a unique solution that allows an extremely high level of cleanliness while disinfecting the establishment, the dual purpose cleaning makes the process much more effective. A diverse assortment of pathogenic microorganisms can be rapidly killed by GermBlast Steam within 5 seconds. Risks of infection from contaminated surfaces will decrease further with more frequent treatments.

GermBlast PCO (Photocatalytic Oxidation)

GermBlast UV-PCO is one of the most effective air purification devices. It is capable of disinfecting over 60 harmful airborne pathogens including norovirus, tuberculosis, pneumonia, and influenza virus. UV-PCO creates a reaction between ultraviolet light and a titanium dioxide based catalyst in the presence of water that oxidizes and eliminates microorganisms circulating in the air.

GermBlast H2O2

GermBlast H2O2 utilizes a hydrogen peroxide and silver based disinfectant to eliminate the most robust microorganisms in an environment. This modality utilizes dry mist technology to atomize the disinfectant and distribute it throughout the environment ensuring complete coverage of an area from ceiling to floor. GermBlast H2O2 will not damage electronics or surfaces and breaks down into oxygen and water without leaving a residue.

GermBlast Shield

GermBlast Shield employs an innovative polymer that adheres to surfaces and inhibits odor-causing microorganism colonization, yet is safe to touch. The polymer is applied using electrostatic spraying technology that ensure 100% coverage by negatively charging chemicals, causing them to completely and efficiently cover every surface. Surface protection lasts for up to 90 days.



GermBlast Proposal - El Paso County - Juvenile Justice Building - Quarterly

Infection Controls, Inc.
1414 Avenue J
Lubbock, TX 79401
806.771.3558
Fax: 806.771.3559

El Paso County
500 E. San Antonio
El Paso, TX 79901
915.546.2000

Proposed Number of Services Per Year	Contract Term	Payment Terms
4	1 year(s)	Due on Receipt

Solution Description	Quantity	Per Service Total	Annual Total
GermBlast Service	4	\$3,873.31	\$15,493.24
Discount 7.50%		\$290.50	\$1,162.00
	Total	\$3,582.81	\$14,331.24

Solution Outline

- Juvenile Justice Building

Note: Pricing adheres to the \$0.095 per square foot 'Not to Exceed' pricing calculated by total square footage of a facility available through Allied States Cooperative, contract #19-7321. The total square footage for the Juvenile Justice Center is 65,218. The price per square foot on this proposal is \$0.055.

By signing below I attest that to the best of my knowledge no one has entered the environment for the last ten (10) days that has a positive diagnosis of COVID-19, presumptive positive diagnosis of COVID-19, or has exhibited symptoms of COVID-19.

Quote Prepared By: Steve Burlison 04/13/20

To Approve, Sign and Return: Please see attached signature page.

Date Signed (Effective Date): _____



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Contact Information

This section outlines the people who you would like GermBlast to contact regarding GermBlast service. Please complete and return to your GermBlast Sales Representative.

Scheduling Contact: GermBlast Service Staff will contact this person to coordinate scheduling dates

Name Jesus Mendez

Title Maintenance Technician

Phone Number 915.849.2566 or 915.849.2575

Service Contact: GermBlast Service Staff will contact this person when our team arrives to perform service to help coordinate facility access.

Name Jesus Mendez

Title Maintenance Technician

Phone Number 915.849.2566 or 915.849.2575

Billing Contact

Name Albert Mendez

Title Director of Financial Services

Phone Number 915.849.2500 ext. 2571

Email amendez@epcounty.com



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The above pricing is based on a committed contract performing GermBlast services in areas outlined in the Service Outline section of the above pricing sheet. By signing you agree to have GermBlast performed at El Paso County at dates and times to be mutually determined based on the service schedule above.

This proposal includes data that shall not be disclosed outside of El Paso County or the Government and shall not be duplicated, used, or disclosed—in whole or in part—for any purpose other than to evaluate this proposal. The data subject to this restriction is defined as this proposal and other documentation provided in preparation of this proposal. Likewise, all information collected for the purposes of this proposal, including ATP samples, shall remain confidential between El Paso County and Infection Controls regardless of the disposition of a contract between the two parties.

Limited Warranties

Infection Controls, Inc. warrants that upon completion of its GERMBLAST™ treatment (managing bioburden and killing microorganisms) microorganisms will then exist in acceptable levels. HOWEVER, INFECTION CONTROLS, INC. DOES NOT WARRANT AND EXPRESSLY DENIES ANY WARRANTY AGAINST THE REINTRODUCTION OF SUCH MICROORGANISMS AFTER COMPLETION OF ITS GERMBLAST TREATMENT. Infection Controls sole obligation under this warranty and the purchaser's exclusive remedy is limited to another treatment, without cost, if Infection Controls determines, at its sole discretion, that its prior treatment was defective, provided customer immediately, upon discovery of any treatment failure, notifies Infection Controls of any such claimed failure and is allowed to inspect the treated premises upon request.

Infection Controls will not be subject to any further or other liability for any incidental or consequential damages resulting from any breach of warranty except as expressly provided herein.

THIS WARRANTY IS MADE IN LIEU OF ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE. THERE ARE NO WARRANTIES WHICH EXTEND BEYOND THE WARRANTY HEREIN MADE. CUSTOMER SHALL SAVE AND HOLD INFECTION CONTROLS, INC. HARMLESS FROM AND AGAINST ANY DAMAGES IMPOSED AS A RESULT OF SUCH DEFECTIVE SERVICE AND/OR PRODUCTS.



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Added Value

With approval, Infection Controls will put small stickers on your entry and exit doors that state, “Protected by, Infection Controls (with logo)” and have our web address. In addition, Infection Controls also has available: flyers (announcing partnership) and unframed posters to further educate patients, staff and family members.

El Paso County will not be charged an Immediate Response Fee for any services utilized outside of normal scheduled service hours. Standard rates may apply for “Non-Outbreak Responses.”

ALL INFORMATION OBTAINED FOR THIS SURVEY IS KEPT CONFIDENTIAL AND IS ONLY USED FOR THE SOLE PURPOSE OF PROVIDING A PROPOSAL. PROPOSAL PRICES AND DISCOUNTS ARE VALID FOR A MAXIMUM OF 60 DAYS AND CAN BE SUBJECT TO CHANGE THEREAFTER.

Pursuant to Texas Government Code Chapter 2270, Germblast represents and warrants that it does not boycott Israel and will not boycott Israel during the term of this Agreement.

ATTEST:

THE COUNTY OF EL PASO

County Clerk

County Judge Ricardo A. Samaniego

Date

Date

APPROVED AS TO CONTENT:

Roger Martinez
Chief Juvenile Probation Officer
El Paso County

Rodney Madsen, MPH, MBA, BS
Chief Executive Officer, Epidemiologist
Infection Controls, Inc.

Date

Date