

## EL PASO COUNTY PURCHASING REVIEW FORM

Procurement Item			
<b>Agenda Date:</b> 2/15/2019		<b>Department:</b> Sheriff's Department	
<b>Item Description:</b> <i>Approve the purchase of the Timekeeping Inmate Tracking System for the Sheriff's Department using GSA Federal Acquisition Service Contract GS-07F-269AA awarded to Security Design, Inc., dba Cornerstone Detention of Washington, MI for a total cost of \$148,142.84</i>			
<u><b>Item Information</b></u>  <div style="display: flex; justify-content: space-between;"> <div style="width: 45%;">                 Specs                  ✓ Bid Award                  ✓ Contract                  Contract Amendment                  Other                  RFP      RFI      RFQ             </div> <div style="width: 50%;"> <div style="display: flex; justify-content: space-between; padding-bottom: 10px;"> <span><u>Date</u></span> <span><u>Approved for CC</u></span> <span><u>Returned To Dept.</u></span> </div> <div style="height: 100px;"></div> </div> </div>		<u><b>Previous PRP Action</b></u>  <div style="display: flex; justify-content: space-between; padding-bottom: 10px;"> <span><u>Date</u></span> <span><u>Approved for CC</u></span> <span><u>Returned To Dept.</u></span> </div> <div style="height: 100px;"></div>	

### ACTION TAKEN BY PROCUREMENT REVIEW PANEL

Reviewed and Accepted (as is) for Commissioners Court Action  
 Recommend Award to Vendor and accept for Commissioners Court Action  
 Return to Department for further action/information/documentation (\*reason specified below)  
 Not Accepted/Other (\*reason specified below)

**Item requires contract/contract review. Dept. needs to contact County Attorney's Office for more information.**

**Placement on Commissioners Court Agenda By:**

Department      Purchasing Department

**Auditor's Verification of Funds:**

✓ Funds Verified      No Funds

*This procurement item has been reviewed by the Procurement Review Panel. Said review should not be relied upon by any person or entity other than the County of El Paso, its officers, and employees.*

### Panel Members

**County Contract Administrator/Designee:** Accept | Not Accept: \_\_\_\_\_

**County Auditor/Designee**      Accept | Not Accept: Barbara Franco 2/14/19 subject to budget transfer to CIP+ \_\_\_\_\_

**County Purchasing Agent/Designee**      Accept | Not Accept: Jose Lopez, Jr. 2/12/2019, subject approved funding \_\_\_\_\_

**County Department Head**      Accept | Not Accept: \_\_\_\_\_

**County Attorney Reviewer: Approved for further action: Y / N:** S Porter 2/11/2019 approve contingent on funding \_\_\_\_\_

**Subject Matter Expert (as needed)**      Accept | Not Accept: \_\_\_\_\_

### Other Meeting Attendees (PLEASE PRINT NAME):

1.) \_\_\_\_\_ 2.) \_\_\_\_\_ 3.) \_\_\_\_\_  
 4.) \_\_\_\_\_ 5.) \_\_\_\_\_ 6.) \_\_\_\_\_



**Timekeeping Inmate Tracking System  
for the Sheriff's Department**

**Security Design, Inc. dba Cornerstone Detention  
Washington, MI**

**GSA Federal Acquisition Service  
GS-07F-269AA**

<b>Annex Facility-12501 Montana</b>				
<b>Qty.</b>	<b>Description</b>	<b>Discount</b>	<b>Unit Cost</b>	<b>Extended Cost</b>
1	Guard1 Real Time, Base Software		\$4,995.00	\$4,995.00
1	One Year Support for Guard1 Real Time	100%	\$995.00	\$0.00
3	Professional Services, per day		\$1,250.00	\$3,750.00
25	The PIPE Touch Button Reader		\$595.00	\$14,875.00
25	Durable Holster with Belt Clip		\$49.95	\$1,248.75
25	IP Downloader		\$695.00	\$17,375.00
320	5mm Touch Memory Button		\$3.15	\$1,008.00
800	Prison Proof® Metal Wall Mount Button		\$39.95	\$31,960.00
320	Brass Keyring Button Holder for Officer ID, Button included		\$19.95	\$6,384.00
1	Estimated Shipping Charge		\$253.99	\$253.99
<b>Total Cost</b>				<b>\$81,849.74</b>

<b>Detention Facility-East Overland</b>				
<b>Qty.</b>	<b>Description</b>	<b>Discount</b>	<b>Unit Cost</b>	<b>Extended Cost</b>
1	Professional Services	25%	\$8,675.00	\$6,506.25
1	Guard1 Version 6 for PIPE data		\$4,995.00	\$4,995.00
1	One Year Partner Support for Guard1 Well Being	100%	\$995.00	\$0.00
20	The PIPE Touch Button Reader		\$595.00	\$11,900.00
20	Durable Holster with Belt Clip		\$49.95	\$999.00
15	IP Downloader, Power over Ethernet version		\$795.00	\$11,925.00
240	5mm Touch Memory Button		\$3.15	\$756.00
20	Leather Wallet for Incident Recording		\$54.00	\$1,080.00
550	Prison Proof® Metal Wall Mount Button		\$39.95	\$21,972.50
300	Brass Keyring Button Holder for Officer ID, Button included		\$19.95	\$5,985.00
1	Estimated Shipping Charge		\$174.35	\$174.35
<b>Total Cost</b>				<b>\$66,293.10</b>

Annex Facility	\$81,849.74
Detention Facility	\$66,293.10
<b>Grand Total</b>	<b>\$148,142.84</b>

Approved By (Print) \_\_\_\_\_

Date \_\_\_\_\_

Approved By (Signature) \_\_\_\_\_

2/7/2019-EJ



GSA  
Federal  
Acquisition  
Service



Search:

all the words

[\(Vendors\) How to change your company information](#)

Contract #:	GS-07F-269AA	Socio-Economic :	Other than small business
Contractor:	SECURITY DESIGN, INC.	EPLS :	Contractor not found on the Excluded Parties List System
Address:	DBA: CORNERSTONE DETENTION 12700 31 MILE RD WASHINGTON, MI 48095-1418	Govt. Point of Contact:	
Phone:	586-752-3200	Lisa K. Yale	
E-Mail:	<a href="mailto:dmrochon@coisi.com">dmrochon@coisi.com</a>	Phone: 817-850-8141	
Web Address:	<a href="http://www.cornerstonedetention.com">http://www.cornerstonedetention.com</a>	E-Mail: <a href="mailto:lisa.yale@gsa.gov">lisa.yale@gsa.gov</a>	
DUNS:	877139949	Contract Clauses/Exceptions:	
NAICS:	332618	<a href="#">View the specifics for this contract</a>	

Source	Title	Contract Number	Contractor T&Cs /Pricelist	Contract End Date	Category		View Catalog
84	TOTAL SOLUTIONS FOR LAW ENFORCEMENT, SECURITY, FACILITIES MANAGEMENT, FIRE, RESCUE, CLOTHING, MARINE CRAFT AND EMERGENCY/DISASTER RESPONSE	GS-07F-269AA	.	May 28, 2023	<a href="#">246 1000</a>	---	
					<a href="#">246 20 4</a>	---	
					<a href="#">246 36</a>	---	
					<a href="#">246 43</a>	---	
					<a href="#">246 51</a>	---	
					<a href="#">246 60 1</a>	---	
					<a href="#">426 99</a>	---	
					<a href="#">84 500</a>	---	



Norment **ALMITEQ** **Crentech** **ECS** 

## Southern Regional Office

2391 NE Loop 410, Suite 208  
San Antonio, TX 78217  
Phone (256) 560-4434, Cell (210) 709-9080  
[www.cornerstonedetention.com/services/](http://www.cornerstonedetention.com/services/)

# Cost Proposal

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Date: February 5, 2019

To: El Paso County Annex

From: Donald M. Rochon

Re: TimeKeeping – Guard 1 System at 12501 Montana, El Paso, TX 79938

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## Scope of Work

We respectfully submit our cost proposal for the Guard 1 System for the location listed above, with the following equipment and services.

The Cornerstone Group of Companies encompasses the collective experience and talents of several separate business units. These business units have joined forces to provide a comprehensive solution for a turnkey project implementation that include detention security electronics and detention hardware.

One of Cornerstone's companies, Security Design, Inc. dba Cornerstone Detention, is an authorized GSA Equipment Reseller and they hold a **Schedule 84 Provider #GS-07F-269AA**. Our proposal can utilize this cooperative purchasing vehicle for the procurement of the system upgrade and additions. Items not listed on our schedule are offered as "Open Market" under the same agreement terms.



### Part 1 - Clarifications:

Terms are Net 30 Days after credit approval. FOB Solon, Ohio.

Sales tax and shipping charges may apply. This quote is valid for thirty days from the date above. All sales are subject to Cornerstone's Terms and Conditions of Sale.

Cornerstone collects sales tax when shipping to CA, FL, IL, KY, MN, OH, PA, TX, and WI, unless your organization is tax exempt (and we are shipping to one of the states listed above) please provide a tax exemption certificate with your first order.



Norment **AIR/TEQ** **trentech** **ECS** 

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**Part 2 -** We propose to furnish the system as listed:

Qty.	Part Number	Description	Disc.	Price	Total
1	GUARD1-VERSION6	Guard1 Real Time, Base Software		4,995.00	4,995.00
1	V6-SUPPORT	One Year Support for Guard1 Real Time	100%	995.00	0.00
3	PROF-SVCS	Professional Services, per day		1,250.00	3,750.00
25	PIPE-II-TKS	The PIPE Touch Button Reader		595.00	14,875.00
25	HOLSTER-CLIP	Durable Holster with Belt Clip		49.95	1,248.75
25	DL-IP	IP Downloader		695.00	17,375.00
320	PIPE-BUTTON-F5	5mm Touch Memory Button		3.15	1,008.00
800	PIPE-BUTTON-PP	Prison Proof® Metal Wall Mount Button		39.95	31,960.00
320	BTN-FOB-BRS	Brass Keyring Button Holder for Officer ID, Button included		19.95	6,384.00
1	SHIPPING	Estimated Shipping Charge		253.99	253.99
				<b>Total</b>	<b>\$81,849.74</b>

**Please sign and return one copy for our files.**

This proposal is subject to acceptance within 30 days from the date hereon, and to all standard Terms and Conditions noted in the attached page. We hope this proposal will merit your placing with us your business, which will have our best attention in pursuing the work to completion.

By: **Donald M. Rochon**

Accepted: \_\_\_\_\_ Firm: \_\_\_\_\_

Printed Name \_\_\_\_\_ Date: \_\_\_\_\_

Cc: Terry Richlovsky and Brain Burleson, San Antonio Office  
Nicole Clark and Stephanie Barsella, Time Keeper – Guard 1

## **Standard Inclusions, Exclusions, Terms, & Conditions**

### **Standard Inclusions: (As they apply to the scope of work)**

1. Proper engineering documents for submittal, installation and operation and maintenance
2. Field measurements and verifications for Cornerstone's scope of work only.
3. Sales and use taxes as applicable to the project and Cornerstone's scope of work.
4. Termination of wiring for electric locks, locking devices, strikes and door position switches as controlled by our scope of work only.
5. The necessary torx-pin security screws for our materials only

### **Standard Exclusions: (As they apply to the scope of work)**

1. Power relays for other systems (i.e. HVAC, Electrical, etc.)
2. All main electrical supply AC power, per division 16, including power to security and detention equipment
3. Temporary power and lighting for final testing of equipment
4. Fire labels on doors and frames where field installation, hardware, and/or glass prevents U.L. labeling. However, doors and frames will be manufactured to U.L. construction standards with documentation provided.
5. Security caulking and sealants not specifically included
6. Caulking not required as a part of glass installation
7. Field finish painting or touch-up of prime paint
8. Final Cleaning
9. Trash debris container and its removal
10. Anchors, screws, fasteners, etc., including security type, not directly required by our installation scope of work
11. The protection of materials furnished by our company once they have been installed in place
12. Field measurements of any kind
13. Furnishing or installing louvers of any kind
14. Furnishing or installing aluminum windows and storefronts of any kind, including hardware
15. Demolition work, patching or repairing of existing structures and removal, relocation or re-installation of any existing materials
16. Cutting or patching of concrete or masonry materials
17. Furnishing or installing any standard/commercial type access doors and frame
18. Any chain link fencing material and associated supporting materials or hardware
19. Core drilling of any kind
20. Flashing or counter flashing of any kind
21. Roll up doors, or counter shutters
22. Repairs to frames installed by others

### **Standard Terms & Conditions:**

1. Use of this proposal in any way, including but not limited to listing Cornerstone as a subcontractor with the Owner, issuing a letter of intent, allowing Cornerstone to commence work or preparation for work, including submittals and/or drawings, will constitute acceptance by Customer of this bid proposal. Cornerstone and Customer will execute a ConsensusDocs 750 subcontract form to memorialize their agreement, supplemented and modified only as provided by this bid proposal which shall be incorporated by reference into the final subcontract. In the event of any conflict between the terms of this bid proposal and any other documents stating terms of the final subcontract, this bid proposal shall govern.
2. A change in the price of an item of material of more than 5% between the date of this bid proposal and the date of installation shall warrant an equitable adjustment in the subcontract price.
3. Cornerstone shall maintain insurance with coverage and limits only as provided by Cornerstone's existing insurance program evidenced by its certificate of insurance available request.
4. Cornerstone's Schedule of Values shall be used to determine progress payments. All sums not paid for when due shall bear interest at the rate of 1 ½ % per month from due date until paid or the maximum legal rate permitted by law whichever is less; and all costs of collection, including reasonable attorney fees, shall be paid by Customer. The proper venue to

resolve any disputes arising under the subcontract shall be the place where the project is located, and the laws of said place shall govern all such disputes arising out of the subcontract.

5. Any retainage withheld from progress payments to Cornerstone shall not exceed the lesser of the retainage terms set forth in (1) the contractor's agreement with the owner, or (2) the statutes of the state in which the work is being performed.
6. Cornerstone shall be given a reasonable time in which to make delivery of materials and/or labor to commence and complete the performance of the subcontract. All deliveries and work performed shall be in accordance with a mutually agreed to project schedule and subsequent mutually agreed to updates. Cornerstone shall be entitled to adjustments of time and price where occasioned by any cause of any kind and extent beyond Cornerstone's control, including but not limited to: delays caused by Customer, the owner, general contractor, architect and/or engineers; armed conflict or economic dislocation resulting there from; embargos, shortages of labor, raw materials production facilities or transportation; labor difficulties; civil disorders of any kind; action of civil or military authorities; vendor priorities and allocations; fires, floods, accidents and acts of God. Should work be delayed by any of the aforementioned causes for a period exceeding ninety (90) days, Cornerstone shall be entitled to terminate the subcontract. Cornerstone change proposals must be processed in not more than 30 calendar days or as otherwise indicated on the change proposal.
7. The express warranties set forth in the subcontract documents are provided in lieu of all other warranties, expressed or implied, and the warranties of merchantability and fitness for a particular purpose are hereby disclaimed by Cornerstone. Cornerstone is not responsible for special, incidental, or consequential damages. Cornerstone is not responsible for damage to its work by other parties, and any repair work necessitated by such damage is extra work. All materials shall be furnished in accordance with the respective industry tolerance of color variation, thickness, size, finish, and texture and performance standards. Cornerstone must receive all warranty claims not more than one (1) year after completion of Cornerstone's work, and Cornerstone must be provided a reasonable opportunity to inspect and make corrections, or such warranty claims are barred.
8. Except as specifically required by the work and specifications included in this bid proposal, Customer shall furnish all temporary site facilities, including site access, storage space, hoisting facilities, guard rails, covers for floor, roof and wall openings, security, parking, safety orientation, break and lunch facilities, toilet and wash facilities, drinking water and other water facilities, electrical service, telecommunication service, lighting, heat, weather protection, fire protection, and trash and recycling services.
9. To the extent that performance and payment bonds are included in this bid proposal or in the case that it is added by change order, the bond forms must be the ConsensusDocs 260 and 261 or substantially equivalent as approved by Cornerstone.
10. Cornerstone will not provide any credits for enrollment in an owner- or contractor- controlled insurance program unless notified prior to proposal and acknowledged in Cornerstone's proposal. In the event Cornerstone provides a credit, it shall be final and no calculation of credits by a wrap-up administrator or others shall be binding on Cornerstone.
11. Lien waivers and/or waivers of claim(s) shall not apply to any retainage withheld; shall not apply to unbilled changes, to claims which have been asserted in writing or which have not yet become known to Cornerstone; shall be conditional upon receipt of funds to Cornerstone's account.
12. Unless noted otherwise, proposal is based entirely on materials considered to be the standard products of Cornerstone Detention Products, Inc.
13. Cornerstone will not be required to indemnify other parties, including but not limited to, the general contractor, construction manager, architect, and owner, for incidences that are not the sole responsibility of Cornerstone Detention Products, Inc. or that may violate statutory law in the state of the project.



Norment **ALIA/TEQ** **trentech** **ECS** integrated Systems, Inc.

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# Cost Proposal

Date: February 5, 2019

To: El Paso County Jail Sheriff's Office

From: Donald M. Rochon

Re: TimeKeeping – Guard 1 System at 601 E. Overland, El Paso, TX 79938

## Scope of Work

We respectfully submit our cost proposal for the Guard 1 System for the location listed above, with the following equipment and services.

The Cornerstone Group of Companies encompasses the collective experience and talents of several separate business units. These business units have joined forces to provide a comprehensive solution for a turnkey project implementation that include detention security electronics and detention hardware.

One of Cornerstone's companies, Security Design, Inc. dba Cornerstone Detention, is an authorized GSA Equipment Reseller and they hold a **Schedule 84 Provider #GS-07F-269AA**. Our proposal can utilize this cooperative purchasing vehicle for the procurement of the system upgrade and additions. Items not listed on our schedule are offered as "Open Market" under the same agreement terms.



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Cornerstone collects sales tax when shipping to CA, FL, IL, KY, MN, OH, PA, TX, and WI, unless your organization is tax exempt (and we are shipping to one of the states listed above) please provide a tax exemption certificate with your first order.



Norment **AIR/TEQ** **tronitech** **ECS** 50 Integrated Systems, Inc.

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By: **Donald M. Rochon**

Accepted: \_\_\_\_\_ Firm: \_\_\_\_\_

Printed Name \_\_\_\_\_ Date: \_\_\_\_\_

Cc: Terry Richlovsky and Brain Burleson, San Antonio Office  
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13. Cornerstone will not be required to indemnify other parties, including but not limited to, the general contractor, construction manager, architect, and owner, for incidences that are not the sole responsibility of Cornerstone Detention Products, Inc. or that may violate statutory law in the state of the project.